Your Basic Policy is called Wisdom Term Life Plan. It is a term insurance plan which provides the following benefits subject to the terms and conditions set out herein.

BASIC DEFINITIONS

DEFINITIONS

In this Policy:

- "Basic Policy" means this Policy (as may be amended by endorsement from time to time) excluding coverage issued under any Supplementary Contract.
- **"Beneficiary"** means the person or persons designated in the application form as the beneficiary under this Policy (as may be amended from time to time in accordance with this Policy).
- "Company", "we", "us" or "our" means AIA International Limited.
- "Contingent Owner" means the person named by the Owner as "Contingent Owner" in the Company's prescribed form, who may become the Owner pursuant to the "CHANGE OF OWNERSHIP" provisions under the "OWNERSHIP PROVISIONS" of the Policy. It is only applicable for Policy with Insured under 18 years old when the Policy is issued.
- "Expiry Date" of the Basic Policy is shown in the Policy Information Page. Unless otherwise specified, the Expiry Date for a Supplementary Contract falls on the Policy Anniversary equal to the number of years for which premiums for the relevant Supplementary Contract are payable as shown in the Schedule of Benefits and Premiums of the Policy Information Page.
- "Grace Period" has the meaning ascribed to such term under the PREMIUM PROVISIONS.
- "Insured" means the person as shown on the Policy Information Page as the "Insured".
- "Issue Age" in relation to the age of the Insured, means the age shown on the Policy Information Page as the "Issue Age".
- **"Issue Date"** or **"Commencement Date"** is the date when coverage under this Policy or its relevant Supplementary Contract takes effect. The Issue Date is shown on the Policy Information Page and the Commencement Date is indicated in the relevant endorsement if the original terms and coverage of the Policy are changed subsequently. Commencement Date is also the date of reinstatement of the Policy and/or its Supplementary Contract in case of any reinstatement.
- **"Issuing Office"** means: 1) where this Policy is issued in Hong Kong, AIA International Limited in Hong Kong at the address shown on the Policy Information Page; 2) where this Policy is issued in Macau, AIA International Limited in Macau at the address shown on the Policy Information Page; or 3) such other address (if any) as we may notify you in writing from time to time.
- "Owner", "you" or "your" is the person who owns this Policy and shown on the Policy Information Page as the "Owner", subject to the "CHANGE OF OWNERSHIP" provisions under the "OWNERSHIP PROVISIONS" of the Policy, if applicable.
- **"Paid Up Date"**, in relation to the Basic Policy or any Supplementary Contract, means the Policy Anniversary occurring the number of years following the Policy Date as shown under the column of "No. of Years Premiums Payable" on the Policy Information Page.

*** End of page ***

"Policy" consists of:

- (a) Basic Policy (including schedules);
- (b) Policy Information Page;
- (c) application for the Basic Policy and for Supplementary Contracts (if any), including the application forms (if any), any subsequent amendments, declarations and statements duly made by the Owner and/or the Insured;
- (d) endorsements to this Policy (if any); and
- (e) Supplementary Contracts (if any).

"Policy Anniversary" or **"Policy Anniversaries"** means the same date in each subsequent year as the Policy Date. If the Policy Date is 29 February of a leap year, then the Policy Anniversary will be 28 February in non-leap year.

"Policy Date" as shown on the Policy Information Page, means the date from which Policy Anniversaries, Policy Years, policy months and premium due dates are determined.

"Policy Information Page" means the schedule headed "Policy Information Page" issued in connection with this Basic Policy.

"Policy Year" means each twelve-month period starting on the Policy Date.

"Special Terms" means the special terms you have agreed for your Policy, if any, (including, but not limited to, special terms to reflect increased risks in relation to residence, nationality or health).

"Sum Assured" means the amount shown on the Policy Information Page as the "Sum Assured" (as may be amended by endorsement from time to time).

"Supplementary Contract" means the terms and conditions set out in any supplementary contract or rider to the Basic Policy in relation to benefits supplemental to your Basic Policy benefits.

GENERAL INTERPRETATION AND APPLICATION

Where the context requires, words importing one gender shall include the other gender, and singular terms shall include the plural and vice versa.

Headings are for convenience only and shall not affect the interpretation of this Policy. References to sections, clauses, provisions and schedules are to sections, clauses, provisions and schedules to this Policy.

Schedules to this Policy form part of this Policy.

*** End of page ***

DEATH BENEFIT PROVISIONS

DEATH BENEFIT

If the Insured dies while the Policy is in force, we will pay the Sum Assured as the Death Benefit hereunder in accordance with the GENERAL PROVISIONS. The Death Benefit payable will be reduced by the aggregate amount that you owe to us under the Policy (if any).

NOTICE OF DEATH AND PROOF OF CLAIM

We require a written notification of the Insured's death as soon as practicable and proof of claim to our satisfaction before making any payment of the Death Benefit.

Proof of claim consists of the following, which must be submitted to our Issuing Office:

- (i) this Policy document;
- (ii) certified true copies of documentary proof of the date of death of the Insured;
- (iii) evidence of entitlement to receive payment of the proceeds under this Policy; and
- (iv) any other information which we may reasonably require to consider the claim.

*** End of page ***

GENERAL PROVISIONS

THE CONTRACT

Your Policy is a legally enforceable agreement between you and us. This Policy comes into force on the Issue Date provided you have paid the full amount of the first premium and have submitted a signed and dated application.

The plan name of the Basic Policy and the product and/or code name and form number of the Supplementary Contract (if any) are shown under the Schedule of Benefits and Premiums of the Policy Information Page.

We rely on the information you provide in your application in deciding whether or not to accept your application. We also rely on such information to decide at our sole and absolute discretion whether or not we need to apply Special Terms to your Policy. We will treat all statements made in your application (in the absence of fraud) to be representations and shall form the basis of the contract.

If your application omits facts or contains materially incorrect or incomplete facts, we have the right to declare the Policy void. Alternatively, we may impose Special Terms on your Policy that will apply from the date on which the cover commences.

INCONTESTABILITY

Except for fraud or non-payment of premiums, we will not contest the validity of this Policy after it has been in force during the lifetime of the Insured for a continuous period of two (2) years from the Issue Date or Commencement Date, whichever is later.

This "Incontestability" provision does not apply to any Supplementary Contract providing accident, hospitalization or disability benefits.

SUICIDE

If the Insured, whether sane or insane, commits suicide within one (1) year from the Issue Date or Commencement Date, whichever is later, our liability under the Policy will be limited to the refund of premiums paid (without interest) less any amounts that you owe to us under the Policy.

SMOKING HABIT

This Basic Policy is issued or reinstated on the basis of the Insured's declared smoking habits. If the Insured is a smoker as at the date of the application form for the Basic Policy or as at the date of the appropriate form for reinstatement of the Basic Policy but you and/or the Insured do not disclose the same to us in the relevant form, this Basic Policy shall be voidable by the Company notwithstanding any other provision of the Policy (including, but not limited to, any incontestability clause in this Policy).

*** End of page ***

MISSTATEMENT OF AGE AND/OR SEX

If the Insured's age or sex was misstated in your application, the amount payable by us under your Policy will be adjusted at the time we make any payment under the Policy.

Where a higher premium would have applied on the basis of the correct age and sex, we will adjust the benefit payable based on what the premiums paid would have provided at the Insured's correct age and sex.

Where a lower premium would have applied on the basis of the correct age and sex, we will refund any surplus premium paid without interest.

Where the Insured would not have satisfied our insurability requirements on the basis of the correct age and sex, we have the right to declare the Policy or the Supplementary Contract void (as the case may be) and our liability under the Policy or the Supplementary Contract (as the case may be) will be limited to return of premiums paid (without interest) less any amounts that you owe to us under the Policy.

We have the right to require proof of the Insured's age to our satisfaction at the time of processing any claim or payment of any benefit under your Policy.

FREEDOM FROM RESTRICTION

Unless otherwise specified, this Policy contains no restrictions with respect to the Insured's residence, travel or occupation.

MODIFICATIONS

No variation to the Policy (or any waiver of any term or condition of the Policy) will be binding unless evidenced by an endorsement signed by our duly authorised officer.

CURRENCY AND PLACE OF PAYMENT

All amounts payable under this Policy either to or by us shall be made in the currency shown on the Policy Information Page provided that we shall have the absolute discretion to accept payment in another currency. All amounts due from us will be payable by our Issuing Office.

OWNERSHIP PROVISIONS

Owner

The Owner is the only person entitled to exercise any right or privilege provided under the Policy.

*** End of page ***

Change of Ownership

While this Policy is in force, you may, without the consent of the Beneficiary or trustee, change ownership of this Policy by filing a written notice on the Company's prescribed form. Any change of ownership of this Policy shall be conditional upon the satisfaction of customer due diligence and other applicable requirements under Anti-Money Laundering and Counter-Terrorist Financing (Financial Institutions) Ordinance and other applicable guidelines, and any such change will not be effective until such change is evidenced by an endorsement issued by us. We are not responsible for any written notice of a change of ownership received by us pending issue of an endorsement.

If and when the Owner dies:

- (a) If the Insured is 18 years old or above and no Contingent Owner is named, the Insured will become the Owner of this Policy.
- (b) If the Insured is 18 years old or above and a Contingent Owner is named, the Insured will become the Owner of this Policy.
- (c) If the Insured is less than 18 years old and a Contingent Owner is named, the Contingent Owner will become the Owner of this Policy.
- (d) If the Insured is less than 18 years old and no Contingent Owner is named, the successor to the Owner's estate will become the Owner of this Policy.

PAYMENT OF BENEFITS

During the lifetime of the Insured, all benefits payable under the Policy will be paid to the Owner if the Owner is alive.

If the Insured dies, unless otherwise provided under applicable law, any Death Benefit payable under the Policy will be paid to the Beneficiary. If no Beneficiary survives the Insured, the Death Benefit and all other benefits, if any, will be paid to the Owner if the Owner is alive, otherwise to the Owner's estate.

CHANGE OF BENEFICIARY

While your Policy is in force and to the extent permitted by law, you may change the designated Beneficiary by sending a written notice to us on our Company's prescribed form unless the previous designation specifies otherwise. A change of Beneficiary will not be valid unless:

- (a) such change has been confirmed by our Issuing Office in writing;
- (b) both you and the Insured are alive at the date of such confirmation; and
- (c) such change is evidenced by an endorsement issued by us.

We are not responsible for any written notice of a change of Beneficiary received by us pending issue of an endorsement.

FULL DISCHARGE

Upon the death of the Insured, the Death Benefit to be payable under the Policy shall be paid to the Beneficiary or the Owner (or the Owner's personal representatives (if applicable)) and any such payment shall be deemed a good discharge of the Company's obligations under the Policy.

RENEWAL PRIVILEGE

While this Policy is kept in force it may be renewed without further evidence of insurability on the Expiry Date and any subsequent Expiry Dates before the Policy Anniversary following the Insured's eighty-fifth (85th) birthday by advance payment of appropriate annual premiums. The premium charged shall be determined in accordance with the Company's applicable premium rate for the attained age of the Insured at the time of such renewal. The term of any such renewal will be the original term of this Policy or, if shorter, the number of years to the Policy Anniversary immediately following the Insured's eighty-fifth (85th) birthday.

*** End of page ***

CONVERSION PRIVILEGE

At any time while this Policy is in force but not later than the Policy Anniversary immediately following the Insured's seventieth (70th) birthday, it may be surrendered to the Company in exchange for a new whole life policy (subject to the choices of products then made available by the Company for the purpose of this provision and Company's prevailing rules and regulations) without further evidence of insurability for an amount not exceeding the Sum Assured of the Basic Policy. Such new policy shall be dated as of the date of surrender. The premium charged on the new policy shall be determined in accordance with the Company's applicable premium rates then in effect for the Insured's age on the date of surrender. If this Policy is issued with an extra premium, an extra premium computed on a consistent basis shall be charged on the new policy.

ASSIGNMENT

Subject to the satisfaction of customer due diligence and other applicable requirements under Anti-Money Laundering and Counter-Terrorist Financing (Financial Institutions) Ordinance and other applicable guidelines, you may assign your rights to the benefits under this Policy by filing a written notice on the Company's prescribed form or such other form of written notification as agreed by us. We shall not be deemed to have any knowledge of any assignment unless we have acknowledged in writing receipt of the notice of assignment. We are not responsible for the validity or legality of any assignment of this Policy by the Owner.

SURRENDER

This Policy may be surrendered at any time by written request. This Policy has no cash value and no benefits are payable on surrender. Upon surrender, this Policy shall terminate.

NO THIRD PARTY RIGHTS

A person who is not a party to this Policy (including but not limited to the Insured or the Beneficiary) has no right to enforce any of the terms of this Policy.

TERMINATION

This Policy shall automatically terminate on the occurrence of the earliest of the following:

- (a) the Expiry Date of the Basic Policy;
- (b) the death of the Insured;
- (c) the surrender of the Policy; and
- (d) the lapse of the Policy following the expiry of the Grace Period.

On termination of your Policy, all benefits under all Supplementary Contracts (if any) will also terminate.

Termination of your Policy will not affect any claim or benefit arising prior to such termination unless otherwise stated.

GOVERNING LAW AND JURISDICTION

This Policy is governed by and shall be construed in accordance with the laws of such place where this Policy is issued (being Hong Kong or Macau, as the case may be). The courts of such place shall have non-exclusive jurisdiction to consider and determine any dispute or proceedings arising out of or in connection with this Policy.

*** End of page ***

PREMIUM PROVISIONS

PAYMENT

While the Insured is living, all premiums are payable to us on or before their due dates until the Expiry Date. Payment shall be made to us either at our Issuing Office or to our authorized officer or cashier. Any premium(s) paid to us but not yet due ("Prepaid Premium") and / or any payment in excess of premium(s) currently due and payable ("Overpayment") shall, subject to any maximum amount as determined by us from time to time, accumulate interest at such interest rates as we may determine from time to time. We reserve the right to reject any Prepaid Premium and / or Overpayment paid to us in excess of such maximum amount. You may withdraw the Prepaid Premium or Overpayment and / or any interest thereon in accordance with our procedures. The balance of any Prepaid Premium, Overpayment and / or interest thereon that is not withdrawn shall be automatically used to offset any premium due and payable which is not paid within the Grace Period.

CHANGE

You may change the frequency of premium payments by written request. Subject to our minimum premium requirements, premiums may be paid on an annual, semi-annual, quarterly or monthly mode at the premium rates applicable on the Issue Date.

DEFAULT

After payment of the first premium, failure to pay a subsequent premium on or before its due date will constitute a default in premium payment.

GRACE PERIOD

A grace period of thirty-one (31) days from the due date ("Grace Period") will be allowed for payment of each subsequent premium. The Policy will remain in force during this period. If any premium remains unpaid at the end of its Grace Period, the Policy shall lapse and have no further value.

DEDUCTION OF PREMIUM AT DEATH

If the Insured dies, any balance of the premium due for the full year in which death occurs shall be deducted from the proceeds payable under the Policy.

REINSTATEMENT

If your Policy lapses following the non-payment of premium within the Grace Period, you may request for your Policy to be reinstated within five (5) years from the due date of the premium in default provided all of the following conditions are met:

- (a) your request is submitted in writing on the Company's prescribed form to our Issuing Office;
- (b) evidence to our satisfaction of insurability (including, but not limited to, evidence of the Insured's health status), is submitted to us;
- (c) the amount of overdue premium as we may determine is paid to us with interest; and
- (d) you have not surrendered the Policy.

We may refuse your application for reinstatement at our sole discretion and without being required to give any reason for our decision.

The Policy will be in force from the relevant Commencement Date (being the date of reinstatement of the Policy) upon reinstatement. Interest on the aggregate amounts that you owe to us under the Policy (if any) will be compounded to the date of reinstatement at an annual rate determined by us.

No cover is provided under this Policy during the period starting from the date on which the Policy lapses and ending on the date of reinstatement.

*** End of page ***

SUPER LIFESTAGE OPTION ENDORSEMENT

This endorsement is attached to and forms part of the Basic Policy.

SUPER LIFESTAGE OPTION

While this Policy is kept in force, the Owner may upon the occurrence of any one of the Milestone Events and without further evidence of insurability, purchase an additional term insurance policy in the form of supplementary contract then made available by the Company for the purpose of this provision ("New Term Supplementary Contract") and attach the New Term Supplementary Contract to this Basic Policy in accordance with the provisions and limitations of this endorsement.

"Milestone Events" mean:

- (i) the Insured's marriage validly recognized in Hong Kong; or
- (ii) the birth of any natural child of the Insured excluding adoption; or
- (iii) a first mortgage obtained by the Insured from a bank authorized by the Hong Kong Monetary Authority or a bank which is incorporated or established in any place outside Hong Kong and supervised for compliance by a regulatory authority that performs similar function to the Hong Kong Monetary Authority within one hundred and eighty (180) days of a new purchase of residential property.

The premium charged on the New Term Supplementary Contract shall be determined in accordance with the Company's applicable premium rate for the attained age of the Insured at the time of purchase of the New Term Supplementary Contract. The term of the New Term Supplementary Contract will be the original term of this Policy or, if shorter, the number of years to the Policy Anniversary immediately following the Insured's eighty-fifth (85th) birthday.

LIMITATIONS

- (i) Upon the issuance of this endorsement, you shall be entitled to this Super Lifestage Option provided that your Basic Policy is not issued with any Special Terms. Where the Special Terms by any subsequent endorsements apply to the Basic Policy, this Super Lifestage Option shall automatically terminate upon issuance of such endorsements.
- (ii) You may only exercise this Super Lifestage Option up to a maximum of one (1) time per each Milestone Event.
- (iii) You may only exercise this Super Lifestage Option up to a maximum of two (2) times per life time of the Insured.
- (iv) The exercise of Super Lifestage Option must be separated by at least two (2) consecutive years each time.
- (v) You may only exercise this Super Lifestage Option on or before the Policy Anniversary following the Insured's sixtieth (60th) birthday.
- (vi) You may only exercise this Super Lifestage Option two (2) years after the Issue Date or Commencement Date, whichever is later.
- (vii) You may only exercise this Super Lifestage Option provided no claim is submitted to us or currently being processed or has been made under this Basic Policy.

The sum assured of each New Term Supplementary Contract cannot exceed:

- (i) US\$500,000 or HK\$/MOP3,750,000 (as the case may be, depending on the currency shown on the Policy Information Page); or
- (ii) 50% of the Sum Assured of this Basic Policy; or
- (iii) the mortgage loan amount obtained by the Insured for such new purchase of residential property for paragraph (iii) of the definition of Milestone Events stated above,

whichever is lower.

NOTICE AND PROOF OF MILESTONE EVENTS

The Company will require a notification of the Milestone Events within one hundred and eighty (180) days from the date of the Milestone Events and a proof of the Milestone Events to the Company's satisfaction before approving the purchase of the New Term Supplementary Contract.

Proof of Milestone Events consist of the following, which must be submitted to our Issuing Office:

- (i) (in relation to paragraph (i) of the Milestone Events) certified true copy of marriage certificate of the Insured;
- (ii) (in relation to paragraph (ii) of the Milestone Events) certified true copy of birth certificate of the child of the Insured;
- (iii) (in relation to paragraph (iii) of the Milestone Events) certified true copy of sale and purchase agreement and mortgage document of the property registered with the Land Registry of Hong Kong and land search of the property at the Land Registry of Hong Kong or in the case where the property is situated outside Hong Kong, certified true copy of transaction documents evidencing the sale and purchase and mortgage of the property and official land search of the property to the satisfaction of the Company;
- (iv) (in relation to paragraph (iii) of the Milestone Events) certified true copy of evidence of confirmation from the mortgagee bank of the mortgage loan drawdown amount;
- (v) (in relation to paragraph (iii) of the Milestone Events) certified true copy of the mortgage facility approval letter from the mortgagee bank; and
- (vi) any other information which the Company may require in determining whether to approve the purchase of the New Term Supplementary Contract.

Notwithstanding the foregoing, in relation to paragraph (iii) of the Milestone Event, documents submitted to the Company under paragraphs (iii) – (vi) of Proof of Milestone Events for a mortgage of a property located outside Hong Kong must be (1) translated in Chinese or English language; (2) and duly notarized by a notary public or attorney pursuant to his notarial functions and/or issued with an Apostille for the authenticity of such documents to the satisfaction of the Company.

TERMINAL ILLNESS BENEFIT ENDORSEMENT

This Endorsement is attached to and forms part of the Basic Policy.

TERMINAL ILLNESS BENEFITS

While the Policy is in force, we will pay you the Limited Advance Payment in accordance with the provisions and limitations of this endorsement if the Insured is diagnosed with a Terminal Illness.

Upon payment of the Limited Advance Payment, the Sum Assured of your Policy will be reduced by the amount of the Limited Advance Payment. We will deduct any amount that you owe to us under the Policy from the Limited Advance Payment payable by us under this endorsement.

DEFINITIONS

In this endorsement:

- "Acquired Immunodeficiency Syndrome" or "AIDS" shall have the meaning ascribed to such term by the World Health Organization from time to time.
- "Independent Person" means a person other than: (a) the Owner or the Insured; (b) an immediate family member of the Owner or the Insured; (c) a business partner of the Owner or the Insured; (d) the employer or employee of either the Owner or the Insured; (e) an insurance agent of the Company; or (f) an insurance representative of the Owner or the Insured.
- "Limited Advance Payment" means, subject to an Overall Limit, an amount equal to 100% of the Sum Assured of the Basic Policy.
- "Overall Limit" means the maximum aggregate amount of US\$2,000,000 or HK\$/MOP15,000,000 (as the case may be, depending on the currency shown on the Policy Information Page) that we will pay for coverage relating to terminal illness under all insurance policies (including this Policy) covering the same Insured issued by us (notwithstanding any difference in the definition of terminal illness and claims conditions).
- "Physician or Registered Medical Practitioner" means an Independent Person qualified by degree in and licensed to practise Western medicine who is legally authorised in the geographical area of his practice to render medical or surgical services. This basic plan does not cover any diagnosis made and surgery performed in any hospital in mainland China except the designated hospitals in mainland China. Regarding the designated hospitals in mainland China, please check with AIA website (www.aia.com.hk) for retrieval of the most current hospital list. The list may be varied, updated and amended from time to time at the Company's discretion, and any change shall be deemed as effective on the date of publication on the AIA website irrespective of whether any separate notice is given.
- "Terminal Illness" means a medical condition of the Insured:
- (a) the signs or symptoms of which first occur or commence after ninety (90) days of continuous cover under this endorsement; and
- (b) for which the diagnosis is supported by evidence of the medical condition which is satisfactory to us (including but not limited to clinical, radiological and laboratory evidence); and
- (c) for which the conclusive diagnosis (with written confirmation) is provided by a Registered Medical Practitioner in the appropriate medical specialty and confirmed by the Company's appointed Registered Medical Practitioner (whose opinion is also conclusive), of a condition that is expected to result in death of the Insured within twelve (12) months ("Terminal Illness Period").

LIMITATIONS

- 1. The availability of cover under this endorsement is subject to all the terms of the Basic Policy (including, without limitation, terms relating to incontestability and suicide).
- No Limited Advance Payment will be payable under this endorsement if your Basic Policy is issued with Special Terms.
- 3. No Limited Advance Payment will be payable unless the Terminal Illness Period falls before the Policy Anniversary immediately following the Insured's eighty-fifth (85th) birthday.
- 4. Any pre-existing illnesses, diseases, impairments or conditions from which the Insured is suffering prior to the Issue Date or reinstatement date of your Policy, whichever is later, will not be covered unless the Insured makes a declaration in the application for your Policy or in the application for reinstatement of your Policy, and such application is specifically accepted by us.
- 5. No Limited Advance Payment will be payable under this endorsement where, in our sole opinion, the Terminal Illness results from or is related (directly or indirectly) to Acquired Immunodeficiency Syndrome (AIDS) or Human Immunodeficiency Virus (HIV).
- 6. No Limited Advance Payment will be payable for Terminal Illness due (directly or indirectly) to a congenital defect or disease which manifests or is diagnosed before the Insured attains seventeen (17) years of age.
- 7. No Limited Advance Payment will be payable for Terminal Illness resulting from self-inflicted injury or injuries.
- 8. No Limited Advance Payment will be payable for Terminal Illness resulting from any physical or mental condition existing before the Issue Date or Commencement Date of the Basic Policy, whichever is later, and which is not disclosed in any application or in any health statement relating to the Policy or this endorsement before the commencement of cover.

CLAIMS

Written notice of claim must be given to the Company within sixty (60) days following the diagnosis of Terminal Illness. Failure to give notice within such time shall not invalidate any claim if it is shown not to have been reasonably possible to give such notice and that notice was given as soon as reasonably possible.

The Company, upon receipt of such written notice, will furnish to the claimant such forms required for filing proof of Terminal Illness. If we do not provide the required forms to the claimant within fifteen (15) days of such notice, the claimant may instead submit proof of claim in writing covering the occurrence, the character and the degree of the Terminal Illness for which the claim is made.

Proof of Terminal Illness satisfactory to the Company must be furnished to the Company during the lifetime of the Insured. The Company has the right to call for an examination of the Insured and the evidence used in arriving at such diagnosis of the Terminal Illness when and as often as may reasonably be required during the period when the claim is pending. An independent acknowledged expert in the field of medicine concerned shall conduct this examination and we shall select this expert.

AIA VITALITY ENDORSEMENT

This Endorsement is attached to and forms part of the Basic Policy and/or Supplementary Contract under AIA Vitality Series as specifically designated and referred to in the Policy Information Page or AIA Vitality Membership Confirmation Letter ("Designated Discounted Policy"). Except as otherwise provided in this Endorsement, all terms, conditions, provisions and definitions of the Policy shall have full force and effect. If any of the provisions of this Endorsement is inconsistent or in conflict with any other provisions of the Policy, the provisions of this Endorsement shall prevail to the extent of any such inconsistency or conflict.

Unless otherwise defined or redefined in this Endorsement, words and expressions defined in the Basic Policy and/or Supplementary Contract shall have the same meanings in this Endorsement.

Notwithstanding anything contained in the Policy and Policy Information Page to the contrary, it is hereby understood and agreed that:

1. The following provisions shall be added under the section on **PREMIUM PROVISIONS** as set out in the Basic Policy

"PREMIUM ADJUSTMENT TO THE DESIGNATED DISCOUNTED POLICY AVAILABLE UNDER AIA VITALITY"

DEFINITIONS

These additional definitions shall apply:

- "AIA Vitality" means the science-backed incentivized wellness programme administered, managed and distributed by the Company separately in Hong Kong or Macau (as the case may be) to the Insured to promote personal wellness and healthy lifestyles, which has its independent terms and conditions to govern a person's eligibility, reward and participation in the programme as well as the AIA Vitality Status. The Company shall have the sole discretion to (1) modify AIA Vitality structure, make changes, in whole or in part, with or without notice, to any aspect of AIA Vitality, benefits, rules, regulations, polices, procedures, conditions of participation or other features and any other terms and conditions communicated in any other materials relating to AIA Vitality, even though changes may affect the points earned (or to be earned) and accumulated and the benefits entitlement; and (2) terminate, suspend, cancel, deactivate, recall or revoke AIA Vitality (in whole or in part) at any time, upon reasonable notice where it is possible and/or practical to give such notice. Any revised version of the terms and conditions shall be effective at the date of publication on the website, and available for download at AIA Vitality website at www.aiavitality.com.hk. We also reserve the right to change our partners and benefits structure / incentives / discounts / cash back and eligibility conditions at any time. AIA Vitality is not an insurance product that falls under the jurisdiction of the insurance regulation. Moreover, the coverage of insured under the policy shall remain unchanged no matter whether customer chooses to join AIA Vitality or not.
- "AIA Vitality Insurance Premium Discount" means that the discount that the Owner could enjoy with respect to the Designated Discounted Policy as a result of the Insured's joining of and participation in the AIA Vitality, according to the adjustment mechanism stated hereinafter on the basis of AIA Vitality Insurance Premium Discount Percentage and Current Year Insurance Premium Adjustment Percentage.
- "AIA Vitality Insurance Premium Discount Percentage" means the percentage applied at the inception of the Policy or at each Policy Anniversary beginning from the first (1st) Policy Anniversary (as the case may be).
- "AIA Vitality Status" shall refer to the status level achieved by the Insured as a member of AIA Vitality in accordance with the number of AIA Vitality points he/she may have earned and accumulated during a membership year in accordance with the prevailing rules of AIA Vitality. Members start on "Bronze" level at the inception of the AIA Vitality.
- "Applicable Insurance Premium" means the standard premium amount/rate payable on a proposed insured who is classified as standard risk for the Designated Discounted Policy before any adjustment due to AIA Vitality Insurance Premium Discount or otherwise.

"Current Year Insurance Premium Adjustment Percentage" means the percentage corresponding with the AIA Vitality Status achieved by the Insured as at each Policy Anniversary (beginning from the first (1st) Policy Anniversary).

"Policy Year" means each twelve-month period starting on the Policy Date.

PREMIUM ADJUSTMENT

Whilst this Endorsement is still in force, the premiums payable for the Designated Discounted Policy after AIA Vitality Insurance Premium Discount will be equal to the Applicable Insurance Premium minus AIA Vitality Insurance Premium Discount, plus any extra premiums or premium loading that may be payable due to extra mortality, morbidity and/or other ratings (if any).

For the avoidance of doubt,

- (a) any extra premiums or premium loading due to any extra mortality, morbidity or other ratings will not be subject to the premium adjustment by the application of the AIA Vitality Insurance Premium Discount Percentage due to the AIA Vitality Insurance Premium Discount; and
- the AIA Vitality Insurance Premium Discount does not apply to another policy, contract and rider other (b) than the Designated Discounted Policy.

AIA Vitality Insurance Premium Discount Percentage applied at the inception of the Policy = 10%

AIA Vitality Insurance Premium Discount Percentage applied at current Policy Anniversary = AIA Vitality Insurance Premium Discount Percentage applied at the inception of the Policy or the Policy Anniversary immediately before the current Policy Anniversary (whichever is later) + Current Year **Insurance Premium Adjustment Percentage**

In the event that the Insured does not have an AIA Vitality Status as at the day of any Policy Anniversary for whatsoever reason, including but not limited to termination of the Insured's AIA Vitality membership, no AIA Vitality Insurance Premium Discount Percentage will be applied at that Policy Anniversary.

Notwithstanding the above, the AIA Vitality Insurance Premium Discount Percentage applied at any Policy Anniversary shall not be more than the Maximum AIA Vitality Insurance Premium Discount Percentage and shall not be less than the Minimum AIA Vitality Insurance Premium Discount Percentage as set out below.

Minimum AIA Vitality Insurance Premium Discount Percentage = 0% Maximum AIA Vitality Insurance Premium Discount Percentage = 15%

The Current Year Insurance Premium Adjustment Percentage applied will be based on the Insured's AIA Vitality Status as at the day of relevant Policy Anniversary.

AIA Vitality Status	Current Year Insurance Premium Adjustment Percentage			
Bronze	-2%			
Silver	-1%			
Gold	0%			
Platinum	+1%			

TERMINATION OF THE PREMIUM ADJUSTMENT PROVISONS

The provisions on Premium Adjustment shall end and terminate concurrently if and when the Insured's membership of AIA Vitality is terminated for whatsoever reason(s), and no AIA Vitality Insurance Premium Discount shall be available to the Policy Year on which such termination of membership falls.

*** End of page ***

AIA Vitality Endorsement

2. The following provisions shall be added under the clause on REINSTATEMENT under the section on PREMIUM PROVISIONS as set out in the Basic Policy:

"The AIA Vitality Insurance Premium Discount Percentage which shall be applied on each of the Policy Anniversaries in the period between the due date on which default of premium occurred and the reinstatement date shall be subject to the Company's rule prevailing from time to time."

Important Notice: Please read carefully the Policy Information Page or AIA Vitality Membership Confirmation Letter to find out which Basic Policy or Supplementary Contract is offered under AIA Vitality Series and hence a Designated Discounted Policy which allows you to enjoy AIA Vitality Insurance Premium Discount. The benefits offered by our partners under AIA Vitality are available for redemption in Hong Kong and Macau. In case of doubt, please contact our Customer Services Centre or your sales representative.

AIA VITALITY ILLUSTRATION

AIA VITALITY INSURANCE PREMIUM DISCOUNT

There are four (4) types of AIA Vitality Status, depending on the total number of points being earned and accumulated by a member for each membership year. Once you have joined AIA Vitality and enrol in this AIA Vitality Series product, you are entitled to an immediate upfront 10% AIA Vitality Insurance Premium Discount for the first Policy Year. For each subsequent Policy Year, the AIA Vitality Insurance Premium Discount may increase or decrease depending on the Insured's AIA Vitality Status as shown in the below table.

AIA Vitality Status	Current Year Insurance Premium Adjustment Percentage		
Bronze	Decrease by 2%		
Silver	Decrease by 1%		
Gold	No Adjustment		
Platinum	Increase by 1%		

HOW TO CALCULATE MY FUTURE PAYMENTS?

The below tables illustrate the annual premium required for the first seven (7) policy years based on the highest and lowest attainment of AIA Vitality Status by the Insured. Thereafter your annual premium will continue to be calculated in accordance with your AIA Vitality Status achieved on each subsequent Policy Anniversary. No AIA Vitality Insurance Premium Discount will be offered if the Insured's AIA Vitality membership is terminated for whatever reason. The annual premium as shown in the table is "fictitious" for illustrative purposes.

BEST SCENARIO

- We assume the Insured achieves "Platinum" AIA Vitality Status (i.e. highest status) at the end of each subsequent Policy Year, starting from Policy Year one (1)
- The maximum attainable AIA Vitality Insurance Premium Discount is 15% and it can be attained starting from Policy Year six (6)

Policy	AIA Vitality	Adjustment to the	AIA Vitality	Annual Premium i	Discounted Annual
Year	Insurance	AIA Vitality	Insurance	Amidai i icinidiii	Premium i, ii
1 Cai	Premium Discount	Insurance Premium	Premium		Ticilium
	for the previous	Discount based on	Discount for the		
	-				
	year (%)	AIA Vitality Status	current year (%)		
		(%)			
1	N/A	N/A	10%	1,000	900
2	10%	+1%	11%	1,100	979
3	11%	+1%	12%	1,200	1,056
4	12%	+1%	13%	1,300	1,131
5	13%	+1%	14%	1,400	1,204
6	14%	+1%	15%	1,500	1,275
7	15%	+1%	15%	1,600	1,360

WORST SCENARIO

- We assume the Insured achieves "Bronze" AIA Vitality Status (i.e. lowest status) at the end of each subsequent Policy Year, starting from Policy Year one (1)
- No AIA Vitality Insurance Premium Discount will be offered starting from Policy Year six (6)

Policy Year	AIA Vitality Insurance Premium Discount for the previous year (%)	Adjustment to the AIA Vitality Insurance Premium Discount based on AIA Vitality Status (%)	AIA Vitality Insurance Premium Discount for the current year (%)	Annual Premium i	Discounted Annual Premium ^{i, ii}
1	N/A	N/A	10%	1,000	900
2	10%	-2%	8%	1,100	1,012
3	8%	-2%	6%	1,200	1,128
4	6%	-2%	4%	1,300	1,248
5	4%	-2%	2%	1,400	1,372
6	2%	-2%	0%	1,500	1,500
7	0%	-2%	0%	1,600	1,600

Remarks:

- i. All premiums (including renewal premiums) shown above are based on the standard premium rate and do not include any extra premiums due to loading. Moreover, the above renewal premiums payable, for the sake of easy understanding, are assumed as illustrated in above table, and in reality, the renewal premiums payable in the subsequent Policy Years may adjust. The actual renewal premiums will be calculated according to the Insured's attained age and the applicable premium rate at the time of renewal. Such premium rate is non-guaranteed and subject to revision by the Company from time to time.
- ii. The AIA Vitality Insurance Premium Discount is only applicable to standard premiums and shall not apply to any extra premiums due to loading.

Important Notes:

- The AIA Vitality Insurance Premium Discount is only applicable to the specific Basic Policy or Supplementary Contract. The AIA Vitality Insurance Premium Discount is not extended to any other Basic Policy or Supplementary Contracts unless it is specifically stated otherwise. Please check the illustration of the other Basic Policy or Supplementary Contracts, and contact us if you have any doubt.
- 2) The AIA Vitality Insurance Premium Discount is capped at 15% and floored at 0%.
- 3) The insured person has to be an AIA Vitality member in order to enjoy the AIA Vitality Insurance Premium Discount.
- 4) An annual membership fee will be charged for AIA Vitality and a member has to renew the AIA Vitality membership annually in order to enjoy AIA Vitality Insurance Premium Discount in the subsequent policy years.
- 5) If the AIA Vitality member is insured by more than one policy under the AIA Vitality Series, the AIA Vitality Insurance Premium Discount applied should be calculated independently in accordance with each policy.