

"AIA GOING BEYOND WITH YOU" PROMOTIONAL CAMPAIGN

1 November 2023 - 31 December 2023*



TRANSCENDED THE NORM OF "ONLY PAY OUT CLAIMS" TAKING CARE OF YOUR NEEDS COMPREHENSIVELY FROM PREVENTION, PROTECTION, TREATMENT TO RECOVERY



AIA has gone beyond and transcended the norm of "insurance is about paying out claims only". With "Health & Wellness 360", AIA offers you an array of extra health and medical services. Through designated products, it takes care of your needs comprehensively along your health journey, from "Live Well", "Protect Well" and "Get Well".



To find out more about AIA "Health & Wellness 360"



HEALTH PROTECTION

With comprehensive protection, you and your loved ones can embrace life with peace of mind! AIA is going beyond with you by providing an array of protection plans such as medical, critical illness and accident protection to help safeguard your health!

Apply successfully for a Specified Protection Plan during the promotional period to enjoy our limited-time offer:

1 November 2023 to 31 December 2023



AIA Voluntary Health Insurance Scheme⁹

- AIA Voluntary Health Insurance Standard Scheme^{#®}
- AIA Voluntary Health Insurance Flexi Scheme^{#®}
- AIA Voluntary Health Insurance Prime Scheme**
- AIA Voluntary Health Insurance Privilege Plus Scheme**
- AIA Voluntary Health Insurance Privilege Scheme^{#∆}



1 November 2023 to 31 December 2023

Plan 5*)



Medical Protection¹⁰

- Cancer Guardian 3[®]
- Cancer Guardian Pearl 3[®]
- Health Journey Guardian **

premium refund

Offer Extension

1 October 2023 to 31 December 2023



Medical Protection¹¹

- Super Good Health Medical Plan 2*
- Super Good Health Hospital and Surgical Rider 2[△]

premium refund

1 November 2023 to 31 December 2023 3 months Base Offer premium up to refund Medical Protection¹² months Privilege Plus Medical Plan^{*} premium Privilege Medical Rider^△ +1 month Extra Offer° refund' Privilege Plus Pearl Medical Plan* (Same policyholder Privilege Pearl Medical Rider^Δ successfully applies for premium Forever Love Coupon refund Plan 5*)

Offer Extension

1 October 2023 to 31 December 2023



Accident Protection¹¹

Silvery Protect*

premium refund

Offer Extension

1 October 2023 to 31 December 2023



Life Protection¹¹

- Wisdom Term Life Plan*
- Wisdom Term Life Supplementary Contract[△]
- Expert Term Life Plan*
- Expert Term Life Supplementary Contract[△]

3 months premium refund

- # Available in Hong Kong only. For complete product information, please refer to aia.com.hk.
- @ Can be purchased as a basic plan or as a rider.
- * Can only be purchased as a basic plan
- Δ Can only be purchased as a rider.
- ▲ The Extra Offer will only be applicable to the AIA Voluntary Health Insurance Scheme policy and will not apply to the Forever Love Coupon Plan 5 policy.
- The maximum premium refund for each eligible AIA Voluntary Health Insurance Scheme policy is capped at 6 months.
- + Available in Hong Kong only.
- ^ Available in Macau only.
- o The Extra Offer will only be applicable to the Privilege Plus Medical Plan / Privilege Medical Rider policy and will not apply to the Forever Love Coupon Plan
- ▶ The maximum premium refund for each eligible Privilege Plus Medical Plan / Privilege Medical Rider policy is capped at 4 months.



HEALTH PROTECTION

1 November 2023 to 31 December 2023 up to 5 months premium refund Extra Offer 1° Extra Offer 2 **Base Offer** Total Joins AIA Vitality as Same policyholder new member and Critical Illness Protection¹³ successfully applies attains Silver Status 5 for Specified Savings On Your Side Plan Series* or above on or before Insurance Plan 29 February 2024 months month Extra Offer **Extra Offer** months months **Specified Savings Insurance Plan** · Global Power Multi-Currency Plan 2* **Savings Insurance** Bonus Power Vantage*

1 November 2023 to 31 December 2023 Extra Offer* **Base Offer** Total (Same policyholder) Successfully applies for Specified Savings 6 Critical Illness Protection 14 Insurance Plan months months AIA Assemble* months **Specified Savings Insurance Plan** · Global Power Multi-Currency Plan 2* **Savings Insurance** Bonus Power Vantage*

Offer Extension

1 October 2023 to 31 December 2023



Critical Illness Protection¹¹

- Simple Care Essence®
- Simple Care Essence Pearl®

3 months premium refund

Offer Extension

1 October 2023 to 31 December 2023



Severity-based Health Protection¹¹

- AIA One Absolute Full Protection[®]
- AIA One Absolute Pearl Full Protection[®]

3 months premium refund

- * Can only be purchased as a basic plan.
- > Extra Offer 1 will only be applicable to the On Your Side Plan Series policy but will not apply to the Specified Savings Insurance Plan policy. The maximum premium refund for each eligible On Your Side Plan series policy is capped at 5 months. The Extra Offer is only applicable when the same policyholder successfully applies for both On Your Side Plan Series and Specified Savings Insurance Plan within the Promotional Period.
- Extra Offer will only be applicable to the AIA Assemble policy but will not apply to the Specified Savings Insurance Plan policy. The maximum premium refund for each eligible AIA Assemble policy is capped at 6 months. The Extra Offer is only applicable when the same policyholder successfully applies for both AIA Assemble and Specified Savings Insurance Plan within the Promotional Period.
- © Can be purchased as a basic plan or as a rider.



WEALTH MANAGEMENT / LIFE PROTECTION

AIA offers different savings insurance and life protection plans to support you in going beyond the present and preparing for the future!

Apply successfully for a Specified Savings Insurance Plan / Life Protection Plan during the promotional period to enjoy our limited-time offer:

1 November 2023 to 31 December 2023

10-year Premium Payment Term¹⁵



Savings Insurance

- Global Power Multi-Currency Plan 2**
- Bonus Power Vantage*

5-year Premium Payment Term¹⁵

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up to $25\%'$ premium refund	Base Offer	Extra Offer (Same policyholder successfully applies for Specified Insurance Product)	Total
Less than US\$5,000	14%	+2%	16%
From US\$5,000 - less than US\$10,000	15%	TZ /0	17%
From US\$10,000 - less than US\$30,000	16%		19%
From US\$30,000 - less than US\$50,000	17%		20%
From US\$50,000 - less than US\$75,000	19%	+3%	22%
From US\$75,000 - less than US\$100,000	20%		23%
US\$100,000 or above	22%		25%

Specified	AIA Voluntary Health Insurance Scheme	 AIA Voluntary Health Insurance Standard Scheme## AIA Voluntary Health Insurance Flexi Scheme## AIA Voluntary Health Insurance Prime Scheme#* AIA Voluntary Health Insurance Privilege Plus Scheme#* AIA Voluntary Health Insurance Privilege Scheme#A
Insurance Plan	Medical Protection	Privilege Plus Medical Plan^* Privilege Medical Rider^△ Privilege Plus Pearl Medical Plan* Privilege Pearl Medical Rider [△] CEO Medical Plan 5° / CEO Medical Plan (Worldwide) 5° CEO Pearl Medical Plan 5° / CEO Pearl Medical Plan (Worldwide) 5°
	Critical Illness Protection	On Your Side Plan Series*

Offer Extension

1 October 2023 to 31 December 2023

6

Savings Insurance

- Global Power Multi-Currency Plan 2*
- Bonus Power Vantage*

One-Time Premium Pa	aymer	1t ¹⁶
From US\$300,000 - less than US\$600,000	3%	
From US\$600,000 - less than US\$1,000,000	4%	
From US\$1,000,000 - less than US\$2,000,000	5%	up to
From US\$2,000,000 – less than US\$3,500,000	6%	premium d
US\$3,500,000 or above	7%	

1 November 2023 to 31 December 2023

3-year Premium Payment Term¹⁵



Savings Insurance

• Global Power Multi-Currency Plan 2**

Less than US\$5,000	5%
From US\$5,000 - less than US\$10,000	6%
From US\$10,000 - less than US\$30,000	7%
From US\$30,000 - less than US\$50,000	8%
From US\$50,000 - less than US\$75,000	9%
From US\$75,000 - less than US\$100,000	10%
US\$100,000 or above	11%

up to 11% premium refund

Offer Extension

1 October 2023 to 31 December 2023

5-year/10-year Premium Payment Term¹⁵



Savings Insurance

• Simply Love Encore 5**~

up to	4%	Less than US\$5,000
4 6	5.5%	From US\$5,000 - less than US\$10,000
109	7%	From US\$10,000 - less than US\$30,000
	8%	From US\$30,000 - less than US\$50,000
premiu	9%	From US\$50,000 - less than US\$75,000
refund	10%	US\$75,000 or above

One-Time Premium Payment¹⁶

From US\$300,000 - less than US\$600,000	1%	/
From US\$600,000 - less than US\$1,000,000	2%	up to 4%
US\$1,000,000 or above	4%	premium discount

- Extra Offer will only be applicable to policy with 5-year premium payment term or 10-year premium payment term of Global Power Multi-Currency Plan 2 or Bonus Power Vantage, and will not apply to the Specified Insurance Plan policy. The maximum premium refund for each eligible policy is capped at 27% (including Base Offer and Extra Offer, if applicable). The Extra Offer is only applicable when the same policyholder successfully applies for both 5-year premium payment term or Global Power Multi-Currency Plan 2 or Bonus Power Vantage and Specified Insurance Plan within the Promotional Period.
- * Can only be purchased as a basic plan.
- Applicable to all currencies available for policies with 3-year premium payment term, 5-year premium payment term, 10-year premium payment term, one-time premium payment term, i.e. Renminbi (RMB), British pound sterling (GBP), US odolar (USS), Australian dollar (AUD), Canadian dollar (CAD), HK dollar (HKS), Macau pataca (MOP), only for policies issued in Macau), Euro (EUR) and Singapore dollar (SGD).
- If the policy is issued in a currency other than USS, please refer to 15 and 16 under Terms & Conditions for the applicable premium amount in other currencies.
- Applicable to all policy currencies available, i.e. US dollar (US\$), HK dollar (HK\$) and Macau pataca (MOP; only for policies issued in Macau).
- # Available in Hong Kong only. For complete product information, please refer to aia.com.hk.
- Can be purchased as a basic plan or as a rider.
- △ Can only be purchased as a rider.
- Available in Macau only.



Offer Extension

1 October 2023 to 31 December 2023



Life Protection

Serene Life series**

5-year / 10-year / 25-year Premium Payment Term 15

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Less than US\$5,000	4%	un to
From US\$5,000 - less than US\$10,000	5.5%	up to
From US\$10,000 - less than US\$30,000	7%	10%
From US\$30,000 - less than US\$50,000	8%	premium
From US\$50,000 - less than US\$75,000	9%	refund
US\$75,000 or above	10%	Toruna

Offer Extension

1 October 2023 to 31 December 2023



Savings Insurance

Fortune Promise 2*

One-Time Premium Payment¹⁶

From US\$600,000 - less than US\$1,000,000	1%	7 %
US\$1,000,000 or above	2%	up to 2 70 premium discount

1 November 2023 to 31 December 2023

Annualised Premium US\$ 5,000 or above



Savings Insurance

AIA Deferred Annuity Plan¹⁷ * #

premium refund

1 November 2023 to 31 December 2023



Savings Insurance

• Forever Love Coupon Plan 5¹⁸*

6-year/10-year/15-year/20-year **Premium Payment Term**

> premium refund

1 October 2023 to 31 December 2023



MPF

• MPF Tax Deductible Voluntary Contribution ("TVC") 19#

management fees for the 1st year



- * Can only be purchased as a basic plan.
- Serene Life series includes Serene Life and Serene Life (Annual Dividends).
- # Available in Hong Kong only.
- O Subject to terms and conditions. For detailed features, terms, and conditions, please refer to the relevant product brochure.

Please contact your financial planner or call AIA Customer Hotline for details

Hong Kong (852) 2232 8888

Macau (853) 8988 1822

aia.com.hk











AIA HK MACAU

Terms & Conditions:

- This leaflet contains general information only. It does not constitute as an offer and/or insurance product recommendation. Customer must complete the Financial Needs Analysis before applying for any insurance product. The product information in this leaflet is for reference only, which does not contain the full terms of the product. For details of the product features, terms and conditions, exclusions and key product risks, you may refer to the relevant product brochure and policy contract of relevant products. In case you want to read policy contract sample before making an application, you can obtain a copy from AIA. Life insurance policies are long-term contracts of insurance. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premiums paid. The language available for the product materials of the products shown above may vary, and some may only provide English and Traditional Chinese or Simplified Chinese version. And there may have specific eligibility requirements on policy application for certain products. Please contact your financial planner for details. For detailed features, terms and conditions of AIA Vitality, please refer to alacom.hk/alavitality.
- The Promotional Offers are only applicable to the policies submitted via AIA Financial Planners, AIA's Brokers/Independent Financial Advisors (IFAs) and online application via AIA iShop (if applicable).
- The Promotional Offers are only applicable to the policies issued in Hong Kong or Macau.
- The calculation of the premium refund is only applicable to the standard premium and extra premium due to underwriting (if any) of the New Policy. The calculation of the premium discount is only applicable to the standard premium (extra premium due to underwriting (if any) is excluded) of the New Policy. The premiums of all other basic plan(s) and/or add-on plan(s) and levy will not be applied for calculating the premium refund or discount amount.
- Each New Policy can only enjoy this promotional premium refund or discount offer (if applicable) once during the Promotional Period. If the New Policy fulfils more than one promotional premium refund or discount offer's requirement, the promotional offer with higher premium refund or discount amount
- The Promotional Offers are not applicable to applicants who have submitted applications before Promotional Period but withdrew the applications or cancelled the issued policies and then re-applied for the same insurance plans within the Promotional Period
- Unless otherwise specified or arranged (if any), this Offer is not applicable to plan conversion cases (including basic plans or riders, if applicable), regardless of plan conversion from other insurance plans to the promotional insurance plans or plan conversion from the promotional insurance plans to other insurance plans
- If the policy date of a New Policy is earlier than its application date, the first premium refund may be available beyond the next premium due date after the first policy anniversary.

- AIA Voluntary Health Insurance Scheme Premium Refund (For Hong Kong Only)
 a. The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 b. The Premium Refund Offer is only applicable to AIA Voluntary Health Insurance Scheme ("New Policy") listed below that are successfully applied and submitted within the Promotional Period (based on application date) and issued by 29 February 2024. If the New Policy is a supplementary contract, the supplementary contract the supplementary contract must be attached to a new Basic Plan (except Investment-Linked Assurance Schemes) that is applied and submitted within promotional period and issued by 29 February 2024, and such supplementary contract must also be effective by 29 February 2024. Otherwise the supplementary contract will not have any premium refund. The premium refund for the supplementary contract will NOT apply to the new Basic Plan.
- AIA Voluntary Health Insurance Scheme (including Basic Plan, Supplementary Contract and AIA Vitality Series, if applicable) refers to:

1.	AIA Voluntary Health Insurance Standard Scheme#®
2.	AIA Voluntary Health Insurance Flexi Scheme#®
3.	AIA Voluntary Health Insurance Prime Scheme#*
4.	AIA Voluntary Health Insurance Privilege Plus Scheme#*
5.	AIA Voluntary Health Insurance Privilege Scheme#A

- * Can only be purchased as a basic plan 🛕 Can only be purchased as a rider 🤎 Can be purchased as a basic plan or as a rider 🍍 Available in Hong Kong only
- Premium refund arrangement for the New Policy is as follows:
 - At the end of the first policy year, the New Policy will entitle to 3 months premium refund.

 At the end of the second policy year, the New Policy will entitle to the remaining balance of premium refund.
- The premium refund will be used for the premium settlement in the next premium due date after the Policy Anniversary stated above. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited. The Extra Offer is only applicable when same policyholder successfully applies for both AIA Voluntary Health Insurance Scheme and Forever
- Love Coupon Plan 5 within Promotional Period, and that the AIA Voluntary Health Insurance Scheme policy and Forever Love Coupon Plan 5 policy are both issued on or before 29 February 2024. If the requirements are fulfilled, the AIA Voluntary Health Insurance Scheme policy will enjoy the premium refund of extra 1 month. Otherwise the AIA Voluntary Health Insurance Scheme policy will not be entitled to the Extra Offer. The Extra Offer will only be applicable to the AIA Voluntary Health Insurance Scheme policy and will not apply to the Forever Love
- The maximum premium refund for each eligible AIA Voluntary Health Insurance Scheme policy is capped at 6 months
- If the AIA Voluntary Health Insurance Scheme policy is entitled to the Extra Offer, the Forever Love Coupon Plan 5 policy should remain in-force from the issue date to the time of premium refund. Otherwise the Extra Offer will be forfeited.
- Calculation of the Refund on New Policy

Payment Mode	Mode Premium refund calculation method (calculated by the payment of the first modal premium (after discount, if any) of the New Policy at policy issue)	
Monthly	= monthly premium x total number of month of premium refund	
Quarterly = quarterly premium ÷ 3 x total number of month of premium refund		
Semi-annually	= semi-annual premium \div 6 x total number of month of premium refund	
Annually	= annual premium ÷ 12 x total number of month of premium refund	

10. Cancer Guardian 3 / Health Journey Guardian Premium Refund

- The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
- The Premium Refund Offer is only applicable to Cancer Guardian 3 / Hoalth Journey Guardian ("New Policy") that are successfully applied an supplied and supplied supplied to the supplied supp that is applied and submitted within promotional period and issued by 29 February 2024, and such supplementary contract must also be effective by 29 February 2024. Otherwise the supplementary contract will not have any premium refund. The premium refund for the supplementary contract will NOT apply to the new Basic Plan.

 Premium refund arrangement for the New Policy is as follows:

 At the end of the first policy year, the New Policy will entitle to 3 months premium refund.
- - At the end of the second policy year, the New Policy will entitle to the remaining balance premium refund
- The premium refund will be used for the premium settlement in the next premium due date after the Policy Anniversary stated above. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund in not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

Payment Mode	Premium refund calculation method (calculated by the payment of the first modal premium (after discount, if any) of the New Policy at policy issue)		
Monthly	= monthly premium x 5		
Quarterly = quarterly premium ÷ 3 x 5			
Semi-annually	= semi-annual premium ÷ 6 x 5		
Annually	= annual premium ÷ 12 x 5		

 Specified Protection Plans Premium Refund Offer (Offer Extension).
 The promotional period is from 1 October 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 The Premium Refund Offer is only applicable to Specified Protection Plans (including basic plan and supplementary contract) ("New Policy") listed below that are successfully applied and submitted within the Promotional Period (based on application date) and issued by 29 February 2024. If the New Policy is a supplementary contract, the supplementary contract must be attached to a new Basic Plan (except Investment-Linked Assurance Schemes) that is applied and submitted within promotional period and issued by 29 February 2024, and such supplementary contract must also be effective by 29 February 2024. Otherwise the supplementary contract will not have any premium refund. The premium refund for the supplementary contract will NOT apply to the new Basic Plan. Specified Protection Plans (including Basic Plan, Supplementary Contract, AIA Vitality Series and Pearl Series, if applicable) refer to:

1.	Super Good Health Medical Plan 2* / Super Good Health Hospital and Surgical Rider 2 [△]
2.	Simple Care Essence® / Simple Care Essence Pearl®
3.	Silvery Protect*
4.	Wisdom Term Life Plan* / Wisdom Term Life Supplmentary Contract [△]
5.	Expert Term Life Plan* / Expert Term Life Supplementary Contract [∆]
6.	AIA One Absolute – Full Protection® / AIA One Absolute Pearl – Full Protection®

* Can only be purchased as a basic plan 📅 Can only be purchased as a rider 💮 Can be purchased as a basic plan or as a rider

Premium refund will be used for the premium settlement in the next premium due date after the first Policy Anniversary. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

Calculation of the Refund on New Policy:

Payment Mode	Premium refund calculation method (calculated by the payment of the first modal premium (after discount, if any) of the New Policy at policy issue)					
Monthly	= monthly premium x 3					
Quarterly	= quarterly premium ÷ 3 x 3					
Semi-annually	= semi-annual premium ÷ 6 x 3					
Annually	= annual premium ÷ 12 x 3					

 Privilege Plus Medical Plan / Privilege Medical Rider Premium Refund Offer
 The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 The Premium Refund Offer is only applicable to Privilege Plus Medical Plan / Privilege Medical Rider (including Basic Plan, Supplementary Contract AlA Vitality Series and Pearl Series, if applicable ("New Policy") that are successfully applied and submitted within the Promotional Period (based on application date) and issued by 29 February 2024. If the New Policy is a supplementary contract, the supplementary contract must be attached to a new Basic Plan (except Investment-Linked Assurance Schemes) that is applied and submitted within promotional period and issued by 29 February 2024, and such supplementary contract must also be effective by 29 February 2024. Otherwise the supplementary contract will not have any premium refund. The premium refund for the supplementary contract will NOT apply to the new Basic Plan.

Premium refund arrangement for the New Policy is as follows:

At the end of the first policy year, the New Policy will entitle up to 3 months premium refund.

At the end of the second policy year, the New Policy will entitle to the remaining balance of premium refund (if applicable)

Premium refund will be used to settle premium due on the next premium due date after the policy anniversary stated above. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. If the New Policy has no outstanding premium at the time of premium refund, the unused premium refund will be automatically forfeited. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

The Extra Offer is only applicable when same policyholder successfully applies for both Privilege Plus Medical Plan / Privilege Medical Rider and Forever Love Coupon Plan 5 within Promotional Period, and that the Privilege Plus Medical Plan / Privilege Medical Rider policy and Forever Love Coupon Plan 5 policy are both issued on or before 29 February 2024. If the requirements are fulfilled, the Privilege Plus Medical Plan / Privilege Medical Rider policy will enjoy the premium refund of extra 1 month. Otherwise the Privilege Plus Medical Plan / Privilege Medical Rider policy will not be entitled to the Extra Offer. The Extra Offer will only be applicable to the Privilege Plus Medical Plan / Privilege Medical Rider policy and will not apply to the Forever Love Coupon Plan 5 policy.

The maximum premium refund for each eligible Privilege Plus Medical Plan / Privilege Medical Rider policy is capped at 4 months. If the Privilege Plus Medical Plan / Privilege Medical Rider policy is capped at 5 policy should remain in-force from the issue date to the time of premium refund. Otherwise the Extra Offer, the Forever Love Coupon Plan 5 policy should remain in-force from the issue date to the time of premium refund. Otherwise the Extra Offer will be forfeited.

Calculation of the premium refund on New Policy:

Payment Mode	Premium refund calculation method (calculated by the payment of the latest modal premium of the New Policy at the time of premium refund)
Monthly	= monthly premium x total number of month of premium refund
Quarterly	= quarterly premium ÷ 3 x total number of month of premium refund
Semi-annually	= semi-annual premium ÷ 6 x total number of month of premium refund
Annually	= annual premium ÷ 12 x total number of month of premium refund

- On Your Side Plan Series Premium Refund Offer

 a. The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 b. On Your Side Plan series means On Your Side Plan, On Your Side Plan First Gift, AlA Vitality Series: On Your Side Plan ("New Policy") that are:
 successfully applied and submitted within the Promotional Period (based on the application date); and

issued on or before 29 February 2024. Premium refund arrangement for the New Policy is as follows:

At the end of the first policy year, the New Policy will entitle up to 3 months premium refund.

At the end of the second policy year, the New Policy will entitle to the remaining balance of premium refund (if applicable)

Premium refund will be used to settle premium due on the next premium due date after the policy anniversary stated above. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. If the New Policy has no outstanding premium at the time of premium refund, the unused premium refund will be automatically forfeited. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

The Extra Offer 1 is only applicable when same policyholder successfully applies for both On Your Side Plan series and Specified Savings Insurance Plan within Promotional Period, and that the On Your Side Plan series policy and the Specified Savings Insurance Plan policy are both issued on or before 29 February 2024. If the requirements are fulfilled, the On Your Side Plan series policy will enjoy the premium refund of extra 2 months Otherwise the On Your Side Plan series policy will not be entitled to the Extra Offer 1. The Extra Offer will only be applicable to the On Your Side Plan series policy and will not apply to the Specified Savings Insurance Plan policy.

The Extra Offer 2 is only applicable when customer successfully applies for AIA Vitality Series: On Your Side Plan and become a New AIA Vitality Member, and also achieves AIA Vitality Membership status Silver or above on or before 29 February 2024. If the requirements are fulfilled, the On Your Side Plan series policy will enjoy the premium refund of extra 2 months. Otherwise the On Your Side Plan series policy will enjoy the premium refund of extra 2 months. Otherwise the On Your Side Plan series policy will not be entitled to the Extra Offer 2. For detailed features, terms and conditions of AIA Vitality, please refer to aia.com.hk/aiavitality. Customers should earn AIA Vitality points based on the ways and timetable that suit themselves. AIA does not guarantee all customers are able to earn sufficient AIA Vitality points to achieve the Silver Membership status or above on or before the specified timeline.

The maximum premium refund for each eligible On Your Side Plan series policy is capped at 5 months.

If the On Your Side Plan series policy is entitled to the Extra Offer 1, the Specified Savings Insurance Plan policy should remain in-force from the issue date to the time of premium refund. Otherwise the Extra Offer 1 will be forfeited.

Calculation of the premium refund on New Policy:

Payment Mode	Premium refund calculation method (calculated by the payment of the latest modal premium of the New Policy at the time of premium refund)
Monthly	= monthly premium x total number of month of premium refund
Quarterly	= quarterly premium \div 3 x total number of month of premium refund
Semi-annually	= semi-annual premium \div 6 x total number of month of premium refund
Annually	= annual premium ÷ 12 x total number of month of premium refund

- 14. AIA Assemble Premium Refund Offer
 a. The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 b. The premium refund offer is only applicable to AIA Assemble ("New Policy") that are:

 i. successfully applied and submitted within the Promotional Period (based on the application date); and

 - issued on or before 29 February 2024.

 - Premium refund arrangement for the New Policy is as follows:
 At the end of the first policy year, the New Policy will entitle up to 3 months premium refund.

 At the end of the second policy year, the New Policy will entitle to the remaining balance of premium refund (if applicable) Premium refund will be used to settle premium due on the next premium due date after the policy anniversary stated above. The premium refund is
 - used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. If the New Policy has no outstanding premium at the time of premium refund, the unused premium refund will be automatically forfeited. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited. The Extra Offer is only applicable when same policyholder successfully applies for both AIA Assemble and Specified Savings Insurance Plan within
 - Promotional Period, and that the AIA Assemble policy and the Specified Savings Insurance Plan policy are both issued on or before 29 February 2024. If the requirements are fulfilled, the AIA Assemble policy will enjoy the premium refund of extra 4 months. Otherwise the AIA Assemble policy will not be entitled to the Extra Offer. The Extra Offer will only be applicable to the AIA Assemble policy and will not apply to the Specified Savings Insurance Plan policy.

 - The maximum premium refund for each eligible AIA Assemble policy is capped at 6 months.

 If the AIA Assemble policy is entitled to the Extra Offer, the Specified Savings Insurance Plan policy should remain in-force from the issue date to the

time of premium refund. Otherwise the Extra Offer will be forfeited. Calculation of the premium refund on New Policy:

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Payment Mode	Premium refund calculation method (calculated by the payment of the latest modal premium of the New Policy at the time of premium refund)				
Monthly	= monthly premium x total number of month of premium refund				
Quarterly	= quarterly premium ÷ 3 x total number of month of premium refund				
Semi-annually	= semi-annual premium ÷ 6 x total number of month of premium refund				
Annually	= annual premium ÷ 12 x total number of month of premium refund				

- Specified Savings Insurance and Life Protection Plans Premium Refund Offer

 Specified Savings Insurance and Life Protection Plans are Bonus Power Vantage (5-year / 10-year premium payment term), Global Power Multi-Currency, Plan 2 (3-year / 10-year premium payment term) and

 - Multi-Currency Plan 2 (3-year / 10-year premium payment term), Simply Love Encore 5 (5-year / 10-year premium payment term) and Serene Life series (5-year / 10-year / 25-year premium payment term) (collectively "New Policy").

 The promotional period of Specified Savings Insurance and Life Protection Plans Premium Refund Offer ("Promotional Period") are as follows:

 i. For Bonus Power Vantage (5-year / 10-year premium payment term), Global Power Multi-Currency Plan 2 (3-year / 5-year / 10-year premium payment term), the Promotional Period is from 1 November 2023 to 31 December 2023, both days inclusive.

 ii. For Simply Love Encore 5 (5-year / 10-year premium payment term) and Serene Life series (5-year / 10-year / 25-year premium payment term), the Promotional Period is from 1 October 2023 to 31 December 2023 to shd days inclusive.

 This offer is only applicable to the basic plans of Specified Savings Insurance and Life Protection Plans listed above that are:

 - successfully applied and submitted (based on the application date) during the Promotional Period, and
 - issued on or before 29 February 2024.
 - d. The premium refund (Base Offer and Extra Offer, if applicable) is based on the first year premium of the basic plan and will be used for the premium settlement in the next premium due date after the first Policy Anniversary. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

 - New Policy is entitled to a premium refund as follows:
 i. Bonus Power Vantage (5-year premium payment term) Base Offer

Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)						
Annualised premium	Payment Mode					
(US\$)	Monthly	Quarterly	Semi-annually	Annually		
Less than 5,000	= monthly premium x 12 x 14.0%	= quarterly premium x 4 x 14.0%	= semi-annual premium x 2 x 14.0%	= annual premium x 14.0%		
5,000 to less than 10,000	= monthly premium x 12 x 15.0%	= quarterly premium x 4 x 15.0%	= semi-annual premium x 2 x 15.0%	= annual premium x 15.0%		
10,000 to less than 30,000	= monthly premium x 12 x 16.0%	= quarterly premium x 4 x 16.0%	= semi-annual premium x 2 x 16.0%	= annual premium x 16.0%		
30,000 to less than 50,000	= monthly premium x 12 x 17.0%	= quarterly premium x 4 x 17.0%	= semi-annual premium x 2 x 17.0%	= annual premium x 17.0%		
50,000 to less than 75,000	= monthly premium x 12 x 19.0%	= quarterly premium x 4 x 19.0%	= semi-annual premium x 2 x 19.0%	= annual premium x 19.0%		
75,000 to less than 100,000	= monthly premium x 12 x 20.0%	= quarterly premium x 4 x 20.0%	= semi-annual premium x 2 x 20.0%	= annual premium x 20.0%		
100,000 or above	= monthly premium x 12 x 22.0%	= quarterly premium x 4 x 22.0%	= semi-annual premium x 2 x 22.0%	= annual premium x 22.0%		

Bonus Power Vantage (10-year premium payment term) Base Offer

Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)						
Annualised premium	Payment Mode					
(US\$)	Monthly	Quarterly	Semi-annually	Annually		
Less than 5,000	= monthly premium x 12 x 14.0%	= quarterly premium x 4 x 14.0%	= semi-annual premium x 2 x 14.0%	= annual premium x 14.0%		
5,000 to less than 10,000	= monthly premium x 12 x 15.0%	= quarterly premium x 4 x 15.0%	= semi-annual premium x 2 x 15.0%	= annual premium x 15.0%		
10,000 to less than 30,000	= monthly premium x 12 x 16.0%	= quarterly premium x 4 x 16.0%	= semi-annual premium x 2 x 16.0%	= annual premium x 16.0%		
30,000 to less than 50,000	= monthly premium x 12 x 18.0%	= quarterly premium x 4 x 18.0%	= semi-annual premium x 2 x 18.0%	= annual premium x 18.0%		
50,000 to less than 75,000	= monthly premium x 12 x 20.0%	= quarterly premium x 4 x 20.0%	= semi-annual premium x 2 x 20.0%	= annual premium x 20.0%		
75,000 to less than 100,000	= monthly premium x 12 x 22.0%	= quarterly premium x 4 x 22.0%	= semi-annual premium x 2 x 22.0%	= annual premium x 22.0%		
100,000 or above	= monthly premium x 12 x 24.0%	= quarterly premium x 4 x 24.0%	= semi-annual premium x 2 x 24.0%	= annual premium x 24.0%		

iii. Global Power Multi-Currency Plan 2 (3-year premium payment term)

	1		Pavme	nt Mode	
Currency	Annualised premium	Monthly	Quarterly	Semi-annually	Annually
US\$/CAD/AUD	Less than 5,000		Lance		,
HK\$/MOP	Less than 37,500				
RMB	Less than 30,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premi
GBP	Less than 3,000	x 5.0%	x 5.0%	x 5.0%	x 5.0%
EUR	Less than 3,500				
SGD	Less than 6,000	1			
US\$/CAD/AUD	5,000 to less than 10,000				
HK\$/MOP	37,500 to less than 75,000	1			
RMB	30,000 to less than 60,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual prer
GBP	3,000 to less than 6,000	x 6.0%	x 6.0%	x 6.0%	x 6.0%
EUR	3,500 to less than 7,000	1			
SGD	6,000 to less than 12,000	-			
US\$/CAD/AUD	10,000 to less than 30,000				
HK\$/MOP	75,000 to less than 225,000		= semi-annual premium x 2 x 7.0%		
RMB	60,000 to less than 180,000			= annual premi x 7.0%	
GBP	6,000 to less than 18,000 x 7.0% x 7.0%	x 7.0%			
EUR	7,000 to less than 21,000	1 1			
SGD	12,000 to less than 36,000	1			
US\$/CAD/AUD	30,000 to less than 50,000				
HK\$/MOP	225,000 to less than 375,000	1	= quarterly premium x 4 x 8.0%	= semi-annual premium x 2 x 8.0%	
RMB	180,000 to less than 300,000	= monthly premium x 12			= annual premi x 8.0%
GBP	18,000 to less than 30,000	x 8.0%			
EUR	21,000 to less than 35,000	1			
SGD	36,000 to less than 60,000	1			
US\$/CAD/AUD	50,000 to less than 75,000				
HK\$/MOP	375,000 to less than 562,500	1		= semi-annual premium x 2	
RMB	300,000 to less than 450,000	= monthly premium x 12	= quarterly premium x 4		= annual premi x 9.0%
GBP	30,000 to less than 45,000	x 9.0%	x 9.0%	x 9.0%	
EUR	35,000 to less than 52,500	1			
SGD	60,000 to less than 90,000	1			
US\$/CAD/AUD	75,000 to less than 100,000				
HK\$/MOP	562,500 to less than 750,000	1		= semi-annual premium x 2	= annual premi
RMB	450,000 to less than 600,000	= monthly premium x 12	= quarterly premium x 4		
GBP	45,000 to less than 60,000	x 10.0%	x 10.0%	x 10.0%	x 10.0%
EUR	52,500 to less than 70,000	1			
SGD	90,000 to less than 120,000]			
US\$/CAD/AUD	100,000 or above				
HK\$/MOP	750,000 or above	1			
RMB	600,000 or above	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual prer
GBP	60,000 or above	x 11.0%	x 11.0%	x 11.0%	x 11.0%
EUR	70,000 or above	1			
SGD	120,000 or above	1			

Premium r	Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)					
0	Aliandi	Payment Mode				
Currency	Annualised premium	Monthly	Quarterly	Semi-annually	Annually	
US\$/CAD/AUD	Less than 5,000					
HK\$/MOP	Less than 37,500					
RMB	Less than 30,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
GBP	Less than 3,000	x 14.0%	x 14.0%	x 14.0%	x 14.0%	
EUR	Less than 3,500					
SGD	Less than 6,000					
US\$/CAD/AUD	5,000 to less than 10,000					
HK\$/MOP	37,500 to less than 75,000					
RMB	30,000 to less than 60,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
GBP	3,000 to less than 6,000	x 15.0%	x 15.0%	x 15.0%	x 15.0%	
EUR	3,500 to less than 7,000					
SGD	6,000 to less than 12,000					
US\$/CAD/AUD	10,000 to less than 30,000					
HK\$/MOP	75,000 to less than 225,000			= semi-annual premium x 2 x 16.0%	= annual premium x 16.0%	
RMB	60,000 to less than 180,000	= monthly premium x 12	= quarterly premium x 4			
GBP	6,000 to less than 18,000	x 16.0%	x 16.0%			
EUR	7,000 to less than 21,000					
SGD	12,000 to less than 36,000					
US\$/CAD/AUD	30,000 to less than 50,000					
HK\$/MOP	225,000 to less than 375,000		= quarterly premium x 4	= semi-annual premium x 2		
RMB	180,000 to less than 300,000	= monthly premium x 12			= annual premium	
GBP	18,000 to less than 30,000	x 17.0%	x 17.0%	x 17.0%	x 17.0%	
EUR	21,000 to less than 35,000					
SGD	36,000 to less than 60,000					
US\$/CAD/AUD	50,000 to less than 75,000					
HK\$/MOP	375,000 to less than 562,500					
RMB	300,000 to less than 450,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2 x 19.0%	= annual premium	
GBP	30,000 to less than 45,000	x 19.0%	x 19.0%		x 19.0%	
EUR	35,000 to less than 52,500					
SGD	60,000 to less than 90,000					
US\$/CAD/AUD	75,000 to less than 100,000					
HK\$/MOP	562,500 to less than 750,000					
RMB	450,000 to less than 600,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
GBP	45,000 to less than 60,000	x 20.0%	x 20.0%	x 20.0%	x 20.0%	
EUR	52,500 to less than 70,000					
SGD	90,000 to less than 120,000					
US\$/CAD/AUD	100,000 or above					
HK\$/MOP	750,000 or above					
RMB	600,000 or above	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
GBP	60,000 or above	x 22.0%	x 22.0%	x 22.0%	x 22.0%	
EUR	70,000 or above					
SGD	120,000 or above					

v. Global Power Multi-Currency Plan 2 (10-year premium payment term) Base Offer

_			Pavme	nt Mode	
Currency	Annualised premium	Monthly	Quarterly	Semi-annually	Annually
US\$/CAD/AUD	Less than 5,000				
HK\$/MOP	Less than 37,500				
RMB	Less than 30,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premi
GBP	Less than 3,000	x 14.0%	x 14.0%	x 14.0%	x 14.0%
EUR	Less than 3,500	1			
SGD	Less than 6,000	1			
US\$/CAD/AUD	5,000 to less than 10,000				
HK\$/MOP	37,500 to less than 75,000	1			
RMB	30,000 to less than 60,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premi
GBP	3,000 to less than 6,000	x 15.0%	x 15.0%	x 15.0%	x 15.0%
EUR	3,500 to less than 7,000	1			
SGD	6,000 to less than 12,000	1			
US\$/CAD/AUD	10,000 to less than 30,000				
HK\$/MOP	75,000 to less than 225,000	= monthly premium x 12 = quarterly premium x 4 = x 16.0%			
RMB	60,000 to less than 180,000		= quarterly premium x 4	= semi-annual premium x 2	= annual premiu
GBP	6,000 to less than 18,000		x 16.0%	x 16.0%	
EUR	7,000 to less than 21,000				
SGD	12,000 to less than 36,000	1			
US\$/CAD/AUD	30,000 to less than 50,000				
HK\$/MOP	225,000 to less than 375,000	1	= quarterly premium x 4 x 18.0%	= semi-annual premium x 2 x 18.0%	= annual premiu x 18.0%
RMB	180,000 to less than 300,000	= monthly premium x 12			
GBP	18,000 to less than 30,000	x 18.0%			
EUR	21,000 to less than 35,000	1			
SGD	36,000 to less than 60,000	1			
US\$/CAD/AUD	50,000 to less than 75,000				
HK\$/MOP	375,000 to less than 562,500	1		= semi-annual premium x 2 x 20.0%	
RMB	300,000 to less than 450,000	= monthly premium x 12	= quarterly premium x 4		= annual premiu
GBP	30,000 to less than 45,000	x 20.0%	x 20.0%		x 20.0%
EUR	35,000 to less than 52,500	1			
SGD	60,000 to less than 90,000]			
US\$/CAD/AUD	75,000 to less than 100,000				
HK\$/MOP	562,500 to less than 750,000	1			
RMB	450,000 to less than 600,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premi
GBP	45,000 to less than 60,000	x 22.0%	x 22.0%	x 22.0%	x 22.0%
EUR	52,500 to less than 70,000	1			
SGD	90,000 to less than 120,000	1			
US\$/CAD/AUD	100,000 or above				
HK\$/MOP	750,000 or above	1			
RMB	600,000 or above	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premi
GBP	60,000 or above	x 24.0%	x 24.0%	x 24.0%	x 24.0%
EUR	70,000 or above	1			
SGD	120,000 or above	1	I		

vi. Simply Love Encore 5 (5-year / 10-year premium payment term)

Premium	Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)					
Currency	Annualised premium	Payment Mode				
currency	Alliuauseu premium	Monthly	Quarterly	Semi-annually	Annually	
US\$	Less than 5,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	Less than 37,500	x 4.0%	x 4.0%	x 4.0%	x 4.0%	
US\$	5,000 to less than 10,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	37,500 to less than 75,000	x 5.5%	x 5.5%	x 5.5%	x 5.5%	
US\$	10,000 to less than 30,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	75,000 to less than 225,000	x 7.0%	x 7.0%	x 7.0%	x 7.0%	
US\$	30,000 to less than 50,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	225,000 to less than 375,000	x 8.0%	x 8.0%	x 8.0%	x 8.0%	
US\$	50,000 to less than 75,000	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	375,000 to less than 562,500	x 9.0%	x 9.0%	x 9.0%	x 9.0%	
US\$	75,000 or above	= monthly premium x 12	= quarterly premium x 4	= semi-annual premium x 2	= annual premium	
HK\$/MOP	562,500 or above	x 10.0%	x 10.0%	x 10.0%	x 10.0%	

vii. Serene Life series (5-year / 10-year / 25-year premium payment term)

Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)							
Annualised premium		Payment Mode					
(US\$)	Monthly	Quarterly	Semi-annually	Annually			
Less than 5,000	= monthly premium x 12 x 4.0%	= quarterly premium x 4 x 4.0%	= semi-annual premium x 2 x 4.0%	= annual premium x 4.0%			
5,000 to less than 10,000	= monthly premium x 12 x 5.5%	= quarterly premium x 4 x 5.5%	= semi-annual premium x 2 x 5.5%	= annual premium x 5.5%			
10,000 to less than 30,000	= monthly premium x 12 x 7.0%	= quarterly premium x 4 x 7.0%	= semi-annual premium x 2 x 7.0%	= annual premium x 7.0%			
30,000 to less than 50,000	= monthly premium x 12 x 8.0%	= quarterly premium x 4 x 8.0%	= semi-annual premium x 2 x 8.0%	= annual premium x 8.0%			
50,000 to less than 75,000	= monthly premium x 12 x 9.0%	= quarterly premium x 4 x 9.0%	= semi-annual premium x 2 x 9.0%	= annual premium x 9.0%			
75,000 or above	= monthly premium x 12 x 10.0%	= quarterly premium x 4 x 10.0%	= semi-annual premium x 2 x 10.0%	= annual premium x 10.0%			

- The Bonus Power Vantage (5-year / 10-year premium payment term) and Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term) Extra Offer are only applicable when same policyholder successfully applies for Bonus Power Vantage (5-year / 10-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term) and Specified Insurance Plan (including basic plan, supplementary contract, AIA Vitality series and Pearl series, if applicable) within promotional period, and that the Specified Insurance Plan policy is issued on or before 29 February 2024, the Bonus Power Vantage (5-year / 10-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term) policy will enjoy the <u>extra</u> premium refund. If the Specified Insurance Plan policy is a supplementary contract, the supplementary contract must be attached to a new Basic Plan (except Investment-Linked Assurance Schemes) that is applied and submitted within promotional period and issued by 29 February 2024, and such supplementary contract must also be effective by 29 February 2024. Otherwise the Bonus Power Vantage (5-year / 10-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term) or policy will not have the Extra Offer. The Extra Offer will only be applicable to the Bonus Power Vantage (5-year / 10-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term) policy and will not apply to the Specified Insurance Plan policy. If the Bonus Power Vantage (5-year / 10-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year / 10-year premium payment term)
- policy entitles to the Extra Offer, the Specified Insurance Plan policy should remain in-force from the issue date to the time of premium refund. Otherwise the Extra Offer will be forfeited
- The maximum premium refund for each eligible Bonus Power Vantage (5-year premium payment term) or Global Power Multi-Currency Plan 2 (5-year premium payment term) policy is capped at 25% (including Base Offer and Extra Offer, if applicable). The maximum premium refund for each eligible Bonus Power Vantage (10-year premium payment term) or Ğlobal Power Multi-Currency Plan 2 (10-year premium payment term) policy is capped at 27% (including Base Offer and Extra Offer, if applicable).

16. Specified Savings Insurance Plans Premium Discount Offer (for one-time premium payment only) (Offer Extension)

- The promotional period is from 1 October 2023 to 31 December 2023, both days inclusive ("Promotional Period").

 Specified Savings Insurance Plans are Bonus Power Vantage (one-time premium payment), Global Power Multi-Currency Plan 2 (one-time premium payment), Simply Love Encore 5 (one-time premium payment) and Fortune Promise 2 (one-time premium payment)(collectively
- This offer is only applicable to the basic plans of Specified Savings Insurance Plans listed above that are:
 - successfully applied and submitted (based on the application date) during the Promotional Period, and issued on or before 29 February 2024.
- New Policy will entitle to a premium discount as follows:
 i. Bonus Power Vantage (one-time premium payment)

Premium Amount In US\$ (one-time premium payment)	Premium Discount
300,000 to less than 600,000	3.0%
600,000 to less than 1,000,000	4.0%
1,000,000 to less than 2,000,000	5.0%
2,000,000 to less than 3,500,000	6.0%
3,500,000 or above	7.0%

Global Power Multi-Currency Plan 2 (one-time premium payment)

	Premium Amount (one-time premium payment)					n . n
US\$/CAD/AUD	HK\$/MOP	RMB	GBP	EUR	SGD	Premium Discount
300,000 to	2,250,000 to	1,800,000 to	180,000 to	210,000 to	360,000 to	3.0%
less than 600,000	less than 4,500,000	less than 3,600,000	less than 360,000	less than 420,000	less than 720,000	
600,000 to	4,500,000 to	3,600,000 to	360,000 to	420,000 to	720,000 to	4.0%
less than 1,000,000	less than 7,500,000	less than 6,000,000	less than 600,000	less than 700,000	less than 1,200,000	
1,000,000	7,500,000	6,000,000	600,000	700,000	1,200,000	5.0%
to less than 2,000,000	to less than 15,000,000	to less than 12,000,000	to less than 1,200,000	to less than 1,400,000	to less than 2,400,000	
2,000,000	15,000,000	12,000,000	1,200,000	1,400,000	2,400,000	6.0%
to less than 3,500,000	to less than 26,250,000	to less than 21,000,000	to less than 2,100,000	to less than 2,450,000	to less than 4,200,000	
3,500,000	26,250,000	21,000,000	2,100,000	2,450,000	4,200,000	7.0%
or above	or above	or above	or above	or above	or above	

Simply Love Encore 5 (one-time premium payment)

Premium Amount (one-time premium payment)		Premium Discount
US\$	HK\$/MOP	Freiiliuiii Discoulit
300,000 to less than 600,000	2,250,000 to less than 4,500,000	1.0%
600,000 to less than 1,000,000	4,500,000 to less than 7,500,000	2.0%
1,000,000 or above	7,500,000 or above	4.0%

Fortune Promise 2 (one-time premium payment)

r ortane r romise 2 (one time premium payment)	
Premium Amount In US\$ (one-time premium payment)	Premium Discount
600,000 to less than 1,000,000	1.0%
1.000.000 or above	2.0%

 AIA Deferred Annuity Plan Premium Refund Offer (For Hong Kong only)
 The promotional period is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 This offer is only applicable to the basic plans of AIA Deferred Annuity Plan with annualised premium of US\$5,000 or above that are: i. successfully applied and submitted (based on the application date) during the Promotional Period, and ii. issued on or before 29 February 2024. Premium refund arrangement for the New Policy is as follows:

At the end of the first policy year, the New Policy will entitle to 8% premium refund. At the end of the second policy year, the New Policy will entitle to 7% premium refund.

The premium refund will be used for the premium settlement in the next premium due date after the Policy Anniversary stated above. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.

Calculation of the Refund on New Policy:

Payment Mode	Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)			
i dyment riode	1st Policy Anniversary	2nd Policy Anniversary		
Monthly	= monthly premium x 12 x 8.0%	= monthly premium x 12 x 7.0%		
Quarterly	= quarterly premium x 4 x 8.0%	= quarterly premium x 4 x 7.0%		
Semi-annually	= semi-annual premium x 2 x 8.0%	= semi-annual premium x 2 x 7.0%		
Annually	= annual premium x 8.0%	= annual premium x 7.0%		

18. Forever Love Coupon Plan 5 Premium Refund Offer

- The promotional period of is from 1 November 2023 to 31 December 2023, both days inclusive ("Promotional Period"). This offer is only applicable to the basic plans of Forever Love Coupon Plan 5 that are:
- - successfully applied and submitted (based on the application date) during the Promotional Period, and
- issued on or before 29 February 2024.
- The premium refund is based on the first year premium of the basic plan and will be used for the premium settlement in the next premium due date after the first Policy Anniversary. The premium refund is used for settlement of future premium of the New Policy only, withdrawal of the premium refund is not allowed. Moreover, the New Policy should remain in-force from the issue date to the time of premium refund. Otherwise, the premium refund will be forfeited.
- New Policy is entitled to a premium refund as follows

Payment Mode	Premium refund calculation method (calculated by the payment of the latest modal premium of its Basic Plan at the time of premium refund)
Monthly	= monthly premium x 12 x 15.0%
Quarterly	= quarterly premium x 4 x 15.0%
Semi-annually	= semi-annual premium x 2 x 15.0%
Annually	= annual premium x 15.0%

- MPF Tax Deductible Voluntary Contribution ("TVC")
 The promotional period is from 1 October 2023 to 31 December 2023, both days inclusive ("Promotional Period").
 This offer is only applicable to the first 2,000 members who successfully enrol in the TVC Programme within the Promotional Period, set up direct debit instruction and settle i) annual contributions of at least HK\$12,000 OR ii) monthly contributions of at least HK\$1,000 for 12 consecutive months can enjoy 50% off the 1st year's management fees on Constituent Fund level for applicable funds (only applicable to the first HK\$60,000 of each eligible member's account balance). The discount will be offered in the form of a rebate. For those who successfully set up direct debit instruction and settle i) annual contributions of HK\$30,000 or above (OR ii) monthly contributions of HK\$2,500 or above for 12 consecutive months can enjoy an extra bonus of HK\$500.
 - For detailed features, terms, and conditions, please refer to the relevant product brochure.
- 20. AIA reserves the right to change any terms and conditions of this promotion without advance notices. All Promotional Offers are valid only when the promotional insurance products are available for application. In the event of any disputes, AIA's decision shall be final and conclusive.
- 21. AIA Voluntary Health Insurance Standard Scheme (being the Standard Plan under Voluntary Health Insurance Scheme ("VHIS")) provides the Dasic standardised features for insured, while AIA Voluntary Health Insurance Flexi Scheme, AIA Voluntary Health Insurance Prime Scheme, AIA Voluntary Health Insurance Privilege Plus Scheme and AIA Voluntary Health Insurance Privilege Scheme (being the Flexi Plan under VHIS) are those that generally provide all protection under a Standard Plan and at the same time provide enhanced protection for the insured.
- 22. Each taxpayer who purchases certified VHIS plans for themselves or specified relatives is eligible for annual maximum tax deduction of HK\$8,000 per insured. Each taxpayer may apply for a maximum HK\$60,000 each year in tax deductions for both Qualifying Deferred Annuity policies and MPF tax deductible voluntary contributions. Actual tax deducted depend on the taxable income and tax rates of the taxpayer. Only the paid premiums of certified VHIS plans and Qualifying Deferred Annuity policies, and the MPF tax deductible voluntary contributions made (where applicable) can apply for tax deductions whereas the premium refund and premium discount (including e-premium coupon, if any) are not included. AIA does not provide tax advice, for details on tax deductions, please visit www.vhis.gov.hk, www.ia.org.hk or www.ird.gov.hk and consult your own tax and accounting advisors for tax advice.
- 23. The premium refund offer may be different on the relevant products distributed through different sales channels. Please refer to relevant sales channel's promotional materials
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