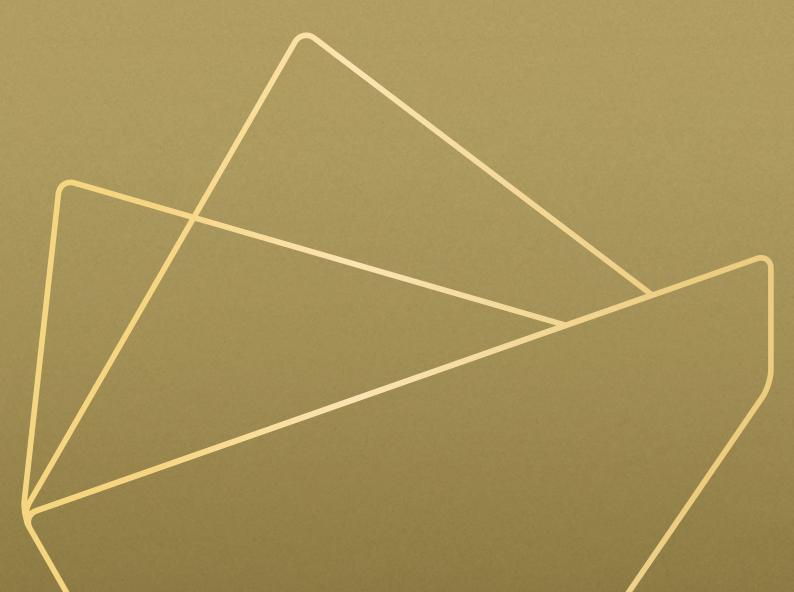


EXCLUSIVE PRIVILEGES TAILORED TO YOUR UNPARALLELED STATUS

Quarter 1 2024



For our eligible valued customers⁴, we have prepared a series of extraordinary experiences exclusively for you to enjoy with your loved ones.

AIA is delighted to bring to our eligible valued customers⁴ with exclusive privileges provided by **The Peninsula Hong Kong** or **Mandarin Oriental, Macau** and **AIA Alta Wellness Haven**.



The Peninsula Splendor by The Peninsula Hong Kong (Package for two persons)*

- One-night accommodation at the Deluxe Suite; and
- A Naturally Peninsula set breakfast at The Pool <u>OR</u>
 Daily Peninsula set breakfast at The Lobby; and
- A Peninsular exclusive tour at The China Clipper
 Aviation Lounge & sunset sightseeing at Helipad; and
- HK\$8,000 hotel spending credit to be used for dining in specified hotel restaurants during the stay <u>OR</u> as a spending credit for the "helicopter flight-seeing experience" booked through the hotel^
- Your choice of one session of:
 - A 60-minute personal training session, OR
 - A 60-minute Holistic Body Massage (available from Sunday to Thursday); and
- One session of in-room Fitness Gear and Digital Coach for the virtual Well-being Morning Stretching Programme; and
- In-room Blissful Sleep Bath Ritual featuring VOYA products; and
- Healthy in-room welcome and turndown amenities



Elegantly Mandarin by Mandarin Oriental, Macau (Package for two persons)#

- · One-night accommodation in a Deluxe Suite; and
- Breakfast at Vida Rica Restaurant or Lobby Lounge; and
- · Afternoon Tea Set at the Lobby Lounge; and
- Sunset Champagne or Cocktail at Vida Rica Bar; and
- 5-course Degustation Set Dinner at the exclusive private dining room at Vida Rica Restaurant including the signature Mandarin Oriental Dessert Experience; and
- 60-minute Spa & Wellness Treatment; and
- 45-minute Personal Training

^{*} Applicable only for policies issued in Hong Kong.

[^] The hotel spending credit is applicable to all hotel restaurants except private room usage. Supplement charges incurred at the hotel will be chargeable to the guest based on consumption.

 $^{^{\}it \#}$ Applicable only for policies issued in Macau.



Wellness privileges at AIA Alta Wellness Haven

Two visits, inclusive of the below items in each visit

- · 15-minute Wellness Coach Consultation; and
- Your choice of one of the below options in each visit:
 - Mind and Body Balance

40-minute Tui Na, Acupressure and Stretch Therapy and 10-minute Quantum Harmonic Audio Treatment; **OR**

- Deep Sleep

35-minute Breathwork and Guided Meditation and 25-minute Quantum Harmonic Audio Treatment with Acupressure; **OR**

- Detox and Realignment

40-minute Stretch Therapy (Active Stretch & Trigger Point Release) and 20-minute Radio-Frequency Cupping; **OR**

- EatWell Diet Consultation

15-minute Body Composition Analysis and 30-minute Nutrition Consultation with Customised 1-week Meal Plan

· Wellness tea serving experience

Reach out to your financial planners to learn more

Remark: The services and/or products under the offers above are provided by third-party companies independent of AIA. Offer entitlement is subject to the terms and conditions of the service providers. AIA does not have the relevant licence and/or qualification. AIA shall not be responsible or liable for any service and/or product including but not limited to hotel, dining, hiking, spa, massage, fitness training, helicopter services, product or health management solutions services or solicitation provided by the third-party companies, which is not sold or marketed by AIA.

Terms & Conditions:

- 1. This leaflet contains general information only. It does not constitute an offer and/or insurance product recommendation. An individual must complete the Financial Needs Analysis before applying for any insurance product.
- The promotional offers are only applicable to the policies issued in Hong Kong or Macau (the "Offer").
- 3. The promotional period is from 1 January 2024 to 31 March 2024, both days inclusive ("Promotional Period").
- The eligible customer must meet the following requirements to enjoy the Offer. Each eligible customer who purchased the policy can only enjoy the Offer once.
 - a. Customer must apply for an individual AIA life insurance plan (except Investment-linked Assurance Schemes) ("New Policy") during the Promotional Period; and
 - b. the annualised premium for each New Policy (before any eligible discount, if any) is at a minimum of US\$100,000 or US\$1,000,000 for one-time premium payment (calculation is based on each single policy only); and
 - c. the New Policy is successfully applied and issued during the Promotional Period.
- 5. Apart from the New Policy, the premiums of all other basic plan(s) and/or add-on plan(s) and levy will not be applied for the calculation as stated under 4b.
- The Offers are not applicable to applicants who have submitted applications before the Promotional Period but withdrew the applications or cancelled the issued policies during the Promotional Period and then re-applied for the same products.
- 7. Unless otherwise specified (if any), the Offers are not applicable to those plans change cases (basic plans or riders, if applicable) from other insurance plans to the insurance plans in this promotion.
- The New Policy should remain in-force from the issue date to the time of receiving the Offer redemption letter. Otherwise, the Offer will be forfeited.
- The Offer redemption letter with usage details and relevant terms and conditions will be issued to eligible customers after the cooling-off period of the New Policy on or before 31 May 2024. Offer redemption letter will be sent to the mailing address as provided to AIA by the customers during policy application. AIA is not responsible for verifying the mailing addresses submitted by eligible customers. Should there be any failure or delay of delivery of the offer redemption letter resulted from inaccurate/incorrect information submitted by the customers, AIA shall not be responsible or liable and will not re-issue the Offer redemption letter or extend the redemption period of the Offers.
- 10. Offer entitlement is subject to the terms and conditions of service providers, including but not limited to the respective offer redemption period and the arrangements. If customers would like to use other services provided by the service providers outside of the Offers, all applicable fees and charges will need to be paid by customers. Please contact the respective service providers for details. AIA shall not be responsible or liable for any service, product and/or special offer or discount provided by the service providers.

11. The Peninsula Splendor by The Peninsula Hong Kong

- a. "The Peninsula Splendor by The Peninsula Hong Kong" is not redeemable for cash, cannot be sold, is non-refundable and may not be used in conjunction with any other special offer or discount of the hotel.
- b. Room reservations must be made 14 days prior to arrival and please present the redemption letter upon arrival. Upon reservation, please quote the code on the redemption letter.
- c. Reservations are subject to availability, black-out dates apply.
- d. Lost or damaged redemption letters will not be replaced.
- e. Supplement charges incurred at the hotel will be chargeable to the guest based on consumption.
- f. Helicopter service will be provided by Heliservices (HK) Ltd.
- g. The Peninsula Hong Kong reserves the final right to interpret and/or amend all terms and conditions under 11a-f, with or without advance notice.

12. Wellness privileges at AIA Alta Wellness Haven

- a. The "Wellness Privileges at AIA Alta Wellness Haven" is not redeemable for cash, may not be sold, is non-refundable and may not be used in conjunction with any other special offer or discount of AIA Alta Wellness Haven.
- b. Reservations must be made in accordance with the terms and conditions as stated in the redemption letter.
- c. Reservations are subject to availability, black-out dates apply. Please contact AIA Alta Wellness Haven for details about
- d. Lost or damaged redemption letters will not be replaced or subject to claims
- e. AIA Alta Wellness Haven reserves the final right to interpret and/or amend, all terms and conditions under 12a-d, with or without advance notice. AIA Alta Wellness Haven is solely operated by Sustainable Wellness Limited, which is a wholly-owned subsidiary of Humansa Company Limited and an independent third party of AIA.

13. Elegantly Mandarin by Mandarin Oriental, Macau

- a. The "Elegantly Mandarin by Mandarin Oriental, Macau" is not redeemable for cash, cannot be sold, is non-refundable and cannot be used in conjunction with any other special offer or discount of the hotel.
- b. Room reservations must be made 3 days prior to arrival and please present the redemption voucher upon arrival. Upon reservation, please quote the voucher code.
- c. Reservations are subject to availability, black-out dates apply.
- d. Lost or damaged redemption vouchers will not be replaced.
- e. Supplement charges incurred at the hotel will be chargeable to the guest based on consumption.
- f. Mandarin Oriental, Macau reserves the final right to interpret and/or amend all terms and conditions under 13a-e, with or without advance notice.
- 14. AIA reserves the right to change, revoke or terminate the Offer (including changes of any terms and conditions of the Offer) anytime without any advance notice. In the event of any disputes, AIA's decision shall be final and conclusive.
- 15. If the services and/or products under the Offers cannot be provided for any reason, AIA reserves the right for replacement of the Offers while the value and types of the services and/or products under the Offer may not be the same as those as provided in this promotional campaign. In the event of any disputes, AIA's decision shall be final
- 16. No transfer, exchange, cash redemption or substitution for the Offers is permitted. If there is any loss, damage, or failure to use, the Offer redemption letter before expiry, no replacement, refund or extension of the Offers shall be made or subject to any claims.
- 17. AIA is not the supplier of the services and/or products under the Offers and shall not be responsible or liable for the services and/or products under the Offers. Any disputes arising from the services and/or products under the Offers shall be resolved by the customer and the supplier directly. The services and/or products under the Offers are subject to the respective terms and conditions determined by the suppliers. Please refer to the relevant terms and conditions for details about the Offer usage.
- 18. The purpose of this document is for reference only and is not intended to constitute any professional advice, view, attitude, position or opinion provided by AIA. AIA expressly disclaims all warranties of any kind and fitness for a particular purpose in connection with the information contained in this document. AIA does not accept, assume or undertake any legal responsibility to any person or entity for any loss or damage of whatever nature (direct, indirect, consequential or otherwise) whether arising in contract, tort or otherwise, from the use of or reliance on the information contained in this document.
- 19. This promotional leaflet is for distribution in Hong Kong/Macau only.

Disclaimer:

AIA International Limited (incorporated in Bermuda with limited liability, "AIA") and its intermediaries do not have the relevant licence and/or qualification to provide accommodation, dining, sports, fitness training or health management solutions. Services are and will be solely provided by independent third-party companies. AIA shall not be responsible or liable for any service including but not limited to hotel, dinning, hiking, spa, massage, fitness training, helicopter services, product, health management solutions services or solicitation provided by the third-party companies, which is not sold or marketed by AIA. Services are available to eligible customers only, subject to respective terms and conditions.



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