



**THE REAL LIFE
COMPANY**

AIA Hong Kong

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AIA Hong Kong's Statement on Hong Kong Million Dollar Round Table ("MDRT") Ranking

AIA International Limited ("AIA Hong Kong") formally reiterates its No.1 MDRT ranking in Hong Kong. This also marks its 16th consecutive year in achieving the leadership position in Hong Kong & Macau. AIA Hong Kong has filed an official written complaint with MDRT with regard to an insurance company recently claiming its top-ranking position in Hong Kong. The MDRT has reaffirmed that the ranking listing in its official website is correct, validating AIA Hong Kong's No.1 MDRT ranking in Hong Kong.

As of 1 August 2016, AIA Hong Kong has 2,648 MDRT members, the highest number of professional financial planners recognised by this global organisation.

<https://www.mdr.org/bcms-media/Files/Download?id=6088eef4-9895-41a6-bff5-a657008dac36>

AIA Group is also the only multi-national company in the world to have achieved the number one position in terms of MDRT membership for two consecutive years.

<https://www.mdr.org/bcms-media/Files/Download?id=89821822-c68a-4629-ad24-a657008dab6a>

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About AIA Hong Kong and AIA Macau

AIA Hong Kong and AIA Macau are subsidiaries of AIA Group Limited. AIA Group Limited established its operations in Hong Kong in 1931. We have approximately 12,000 financial planners*, as well as an extensive network of brokerage and bancassurance partners who serve more than 1.8 million customers*. Our products range from individual life, group life, accident, medical and health, personal lines insurance to investment-linked products with numerous investment options. We are also dedicated to providing superb product solutions to meet the financial needs of high net worth customers.

* As of July 2016

About AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 49 per cent joint venture in India and representative offices in Myanmar and Cambodia.

AIA Hong Kong's Statement on Hong Kong Million Dollar Round Table ("MDRT") Ranking
4 October 2016
Page two

The business that is now AIA was first established in Shanghai almost a century ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$181 billion as of 31 May 2016.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 29 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").

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